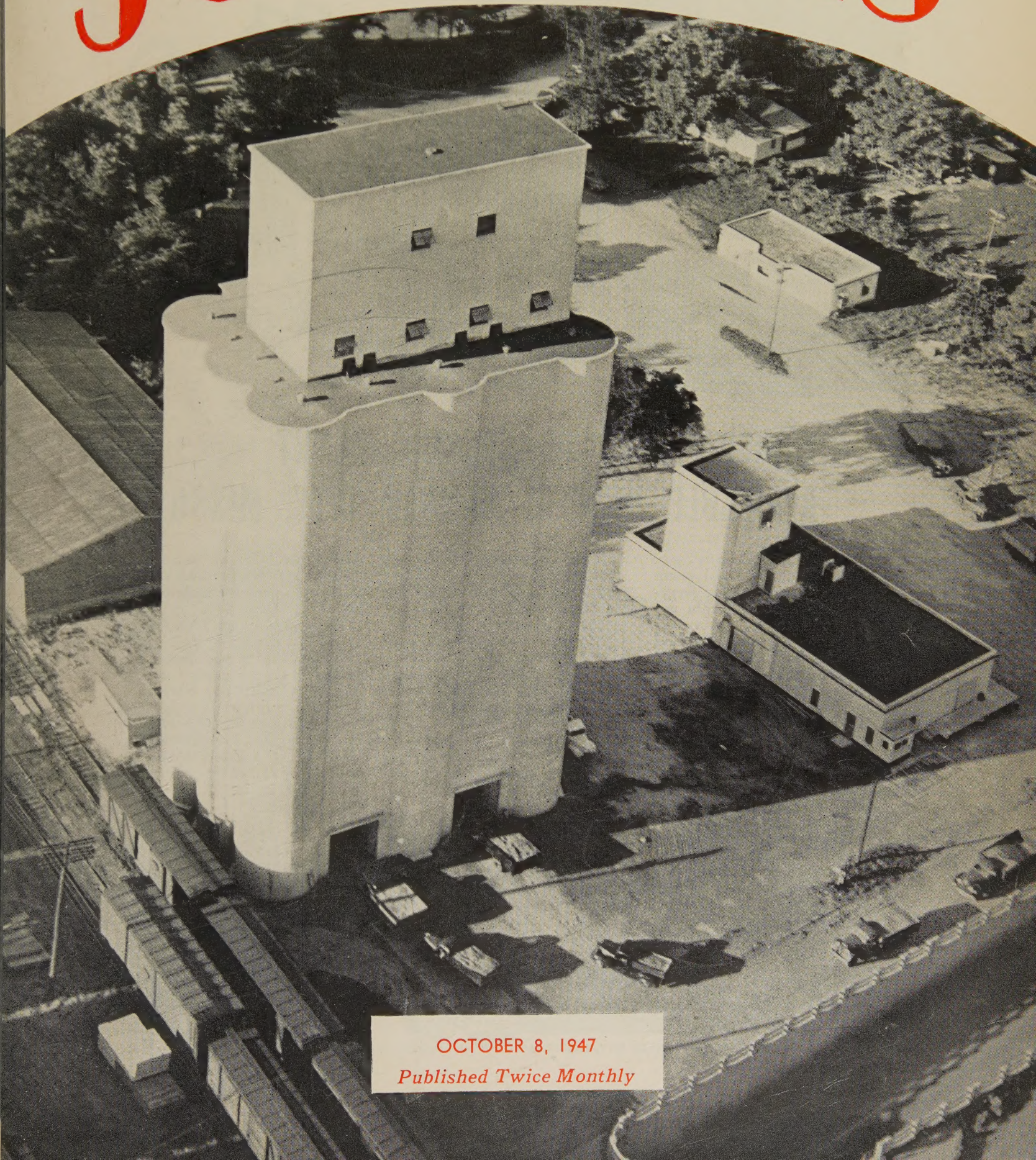


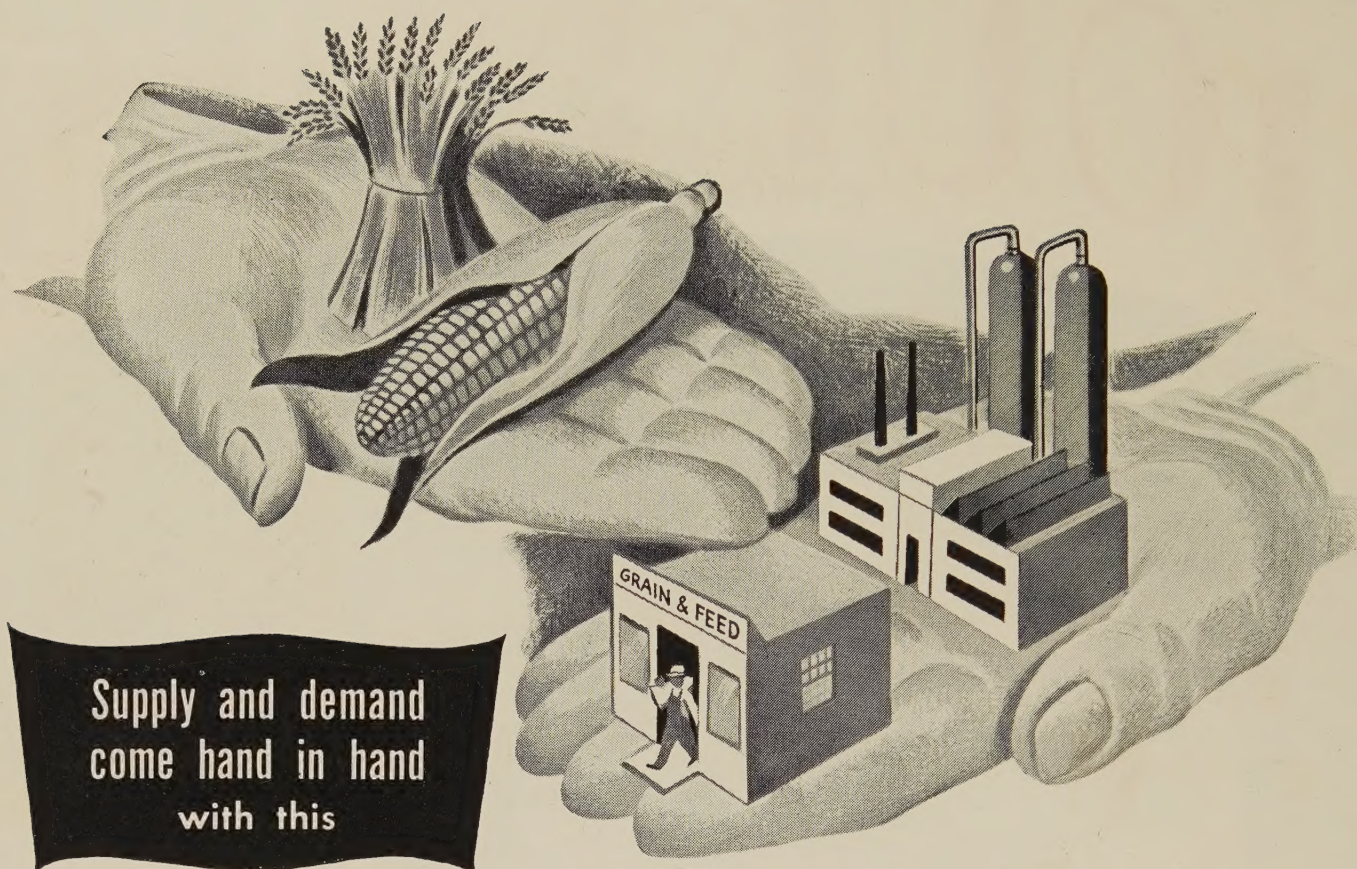
Grain & Feed JOURNALS

CHICAGO 4, ILL.



OCTOBER 8, 1947

Published Twice Monthly



MODERN FOOD PROCESSING PLANT AVAILABLE NOW AT KANSAS CITY, MISSOURI

Count these advantages . . .

Here is an industrial plant completely equipped for large-scale grain handling from unloading and storage, to processing, grinding, milling, cooking and packaging. This plant was originally designed for the production of industrial alcohol from grain. The approximate annual capacity of the plant is 15,000,000 gallons of alcohol, and correspondingly large quantities of by-products and residuals.

And it's strategically located. The plant, at Kansas City, Missouri, is close to both its own sources of supply and the markets it serves. Raw grains for seed processing and drying, stock food production and other milling and distilling operations are available in quantity in the

immediate territory. Markets for this plant's multiple products, including agricultural feeds, processed foods and distilled alcohols, are near at hand.

The plant is served by three railroad sidings of the Missouri Pacific, Kansas City Southern and Milwaukee Railroads. Barge transportation is available on the Missouri River.

Eleven modern buildings of steel and concrete masonry, on 14.9 acres of land, are offered with a total floor area of about 96,000 sq. ft.

Machinery and equipment includes, but is not limited to, grain handling, storage, milling, cooking and fermenting. Stills, drying units for the recovery of feed products, and packaging equipment are also included. Laboratory and testing equip-

ment, furniture and fixtures, as well as necessary machine tools and equipment for maintenance use.

Basis of Offering: This facility is offered three ways: (1) You can buy or lease land, buildings, machinery and equipment, in place, for continued operation. (2) You can buy or lease land and buildings, less machinery and equipment, for other industrial uses. (3) You can buy the machinery and equipment for removal and use off-site.



SEALED BIDS: Your proposals will be accepted on Standard Bid Forms until 2:00 P.M., C.S.T., November 19, 1947, at War Assets Administration, Office of Real Property Disposal, 95th and Troost Ave., Kansas City, Mo.



WRITE NOW: Descriptive brochures, engineering reports and other information are available. Personal inspection of this property can be arranged.

All requests for brochures and bid forms should be sent to address shown at left.

WAR ASSETS ADMINISTRATION
OFFICE OF REAL PROPERTY DISPOSAL

95TH AND TROOST AVENUE, KANSAS CITY, MISSOURI



1367-T

"I want another Campbell Dryer"

WRITES GEO. POTGETER

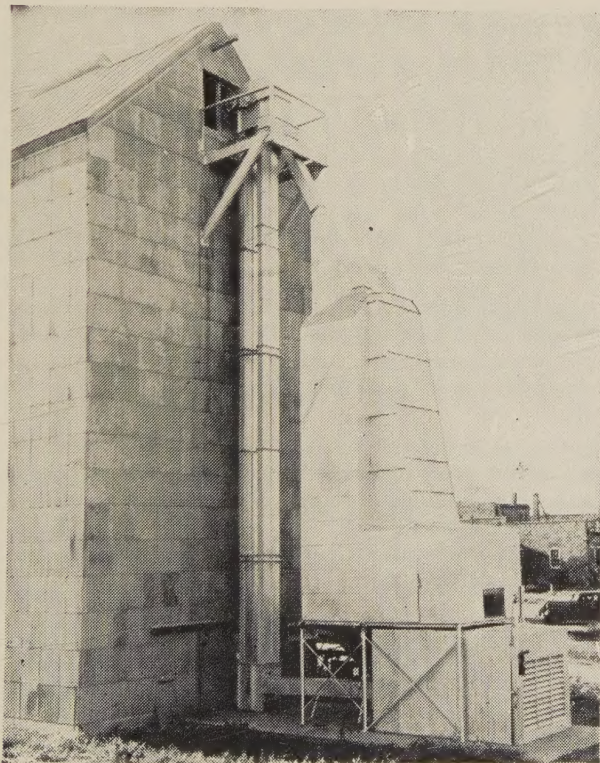
"With our Campbell Grain Dryers, we dried over 400,000 bushels of wet corn last winter. This corn was bought at discounts of 14c to 21c a bushel. It doesn't take a bookkeeper to tell me that these Campbell dryers at our Ellsworth and Wellsburg, Iowa, elevators were paying investments!

'Now I want another Campbell Dryer for our Eagle Grove plant. We've been able to deliver guaranteed contracts at premiums of 2 to 12 cents a bushel; we've topped the cash markets on many shipments. Our storage space for 67,000 bushels has earned us over \$800 per month. We supplied processors with sound grain and these buyers are back for more Campbell dried corn this year. We were able to enlarge our buying territory because we could offer farmers this drying service.

'A Campbell Grain Dryer insures you against corn going bad—no elevator which handles 50,000 bushels per year can get along without it. New crop corn is ALWAYS too wet to handle safely. We've made handsome profits with our Campbell Dryers. They paid for themselves several times in less than one year's operation."



George Potgeter, who with his brother, John, owns the Potgeter Grain Company. Henry, the father, built the first elevator at Steamboat Rock, Iowa, in 1889, and Eagle Grove, Ellsworth and Wellsburg elevators were added later. Campbell Grain Dryers were installed at Ellsworth and Wellsburg, December 12, 1946. The Ellsworth plant, with the Corn States Dual Leg, is shown below.



Potgeter Grain Company's Campbell Grain Dryer, using Corn States Dual Leg at Ellsworth, Iowa.

ELEVATOR MEN AGREE . . .

The Potgeter Grain Company is just one of scores of progressive Campbell Grain Dryer owners all over the mid-west. Their recommendation is an example of the success elevator men are having with Campbell Dryers—elevator men who have been alert to the need for drying the late maturing hybrids now firmly established in every area.

These men have taken the gamble out of buying grain. They have freed themselves from the risks of holding or shipping wet corn. They have earned big profits by selling grain to the best markets.

The Campbell Grain Dryer is a complete, self-contained unit—entirely separate from your elevator building. It is completely prefabricated at the factory and easy to install.

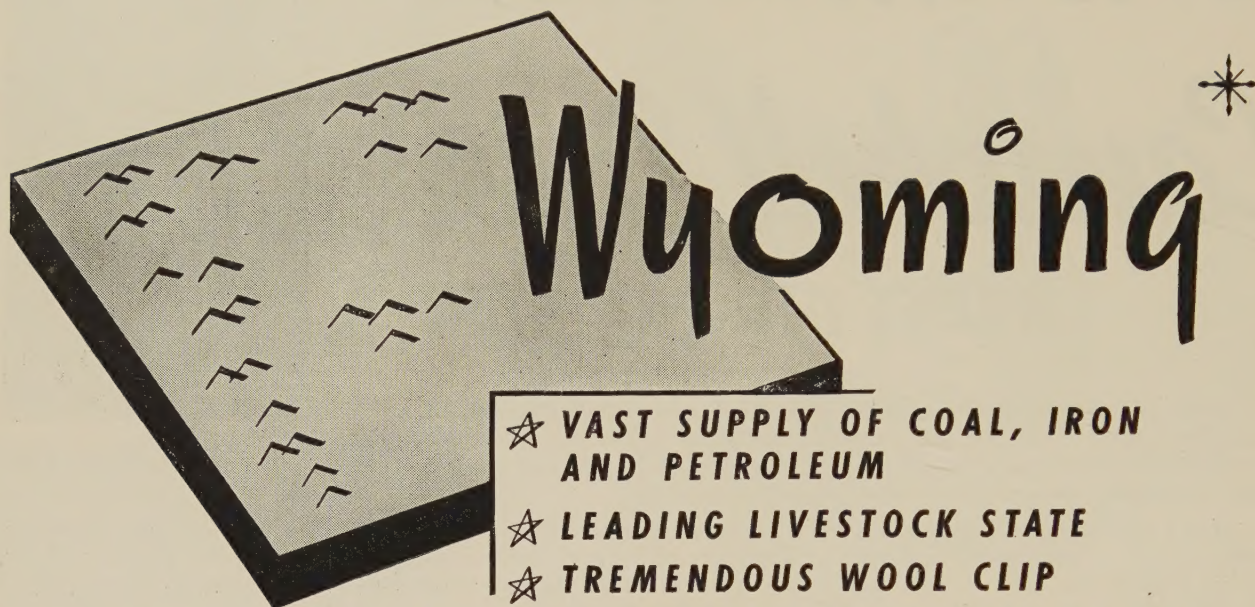
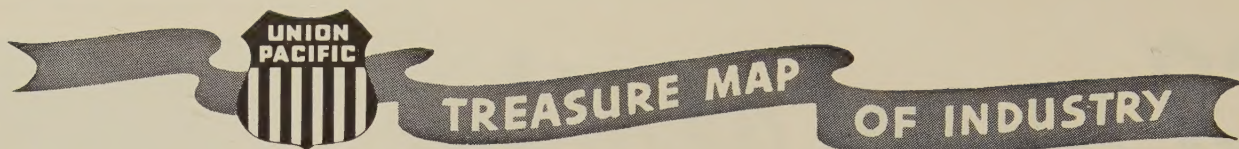
Take advantage of this opportunity now. You'll be able to accept ALL grain brought to you and ship on guaranteed contracts. Inquire now, while you can still obtain a Campbell Grain Dryer for this year's crop.

WRITE FOR INFORMATION:

Corn States
HYBRID SERVICE

422 Court Avenue

Des Moines 9, Iowa



- ★ VAST SUPPLY OF COAL, IRON AND PETROLEUM
- ★ LEADING LIVESTOCK STATE
- ★ TREMENDOUS WOOL CLIP
- ★ IMPORTANT MARKETING CENTER OF POULTRY AND DAIRY PRODUCTS
- ★ LARGE PRODUCER OF SUGAR BEETS, POTATOES AND GRAINS
- ★ EXCELLENT TRANSPORTATION
- ★ OUTSTANDING SCENIC AND RECREATIONAL ATTRACTIONS
- ★ HEALTHFUL LIVING CONDITIONS

One of a series of advertisements based on industrial opportunities in the states served by the Union Pacific Railroad.

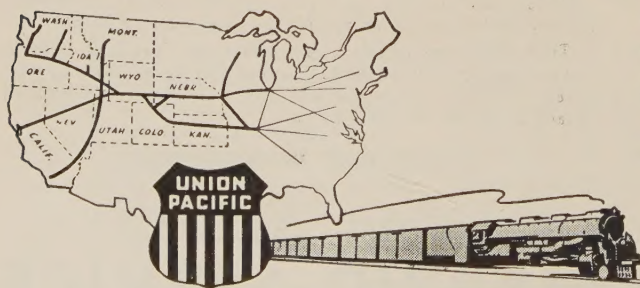
In Wyoming manufacturers will find a vast amount of raw materials. It is a leading state in potential mineral resources; produces great quantities of iron . . . has the world's largest untapped supply of coal. Copper, silver, gold, lignite and bentonite are among the mined metals and minerals. The State contains 27 oil fields and large timber lands.

Wyoming is one of the greatest of livestock States, producing fine beef cattle. Its wool clip is tremendous. Poultry raising and dairying are important activities. Principal crops are sugar beets, potatoes and grains.

The healthful climate . . . scenic and recreational attractions such as Yellowstone-Grand Teton National Park and scores of dude ranches . . . a fine educational system . . . are incentives to living in this western region.

★ ★ ★ ★

Cheyenne is one of the principal Union Pacific mainline cities; an extremely important point to the railroad which provides the dependable transportation so essential to industrial development. For travelers, daily Streamliner service is available from Cheyenne to and from Chicago and the Pacific Coast.



* Address Industrial Department, Union Pacific Railroad, Omaha 2, Nebraska, for information regarding industrial sites.

UNION PACIFIC RAILROAD
THE STRATEGIC MIDDLE ROUTE

GRAIN & FEED JOURNALS CONSOLIDATED

INCORPORATED

327 South La Salle Street
CHICAGO 4, ILL.

All Phones—WEBster 7238

Office Hours 9-5. Sat. to 1

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SUBSCRIPTION RATES to United States and possessions, Canada and Central America, \$2.00 a year prepaid; single copy current issue 25c, back copies higher. To Foreign Countries \$3.00 a year prepaid.

LETTERS on subjects of interest to those engaged in the grain, feed and field seed trades, news items, new firms, new elevators and feed plants, contemplated improvements, reports on crops, receipts, movements, shipments, and cars leaving grain in transit, are always welcome. Let us hear from you.

QUERIES for trade information not found in the Journal are invited.

A CONSOLIDATION OF

GRAIN DEALERS JOURNAL
Established 1898

AMERICAN ELEVATOR &
GRAIN TRADE
Established 1882

PRICE CURRENT - GRAIN REPORTER
Established 1844

THE GRAIN WORLD
Established 1928

Entered as second class matter November 27, 1930, at the Post Office in Chicago, Ill., under the act of March 3, 1879.

Ground 4500 lbs. per hour before...

NOW THE SAME HAMMERMILL

with a **DAY DUAL-CLONE** Dust Collector

GRINDS 8000 LBS. PER HOUR!

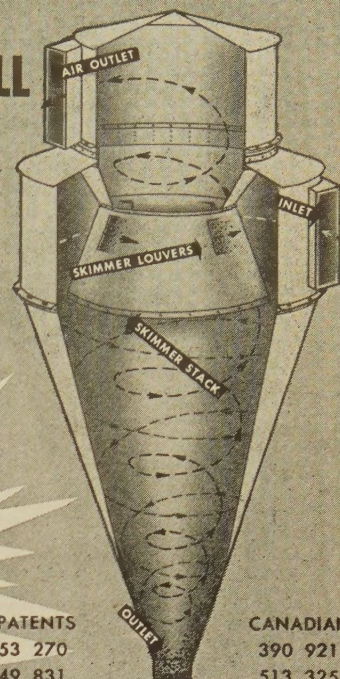
A grinder equipped with a long cone dust collector ground 4500 lbs. per hour. NOW—with the decreased back pressure of a **DAY DUAL-CLONE** Dust Collector of relative capacity—the same machine grinds 8000 lbs. per hour!

With the same operating and power costs, the DUAL-CLONE increased production 77%. And it also made a slightly better separation of the ground materials.

Used for hammermills, attrition mills, grain cleaning machines or Dust Control systems, **DAY DUAL-CLONES** give maximum separating efficiency and economy of operation.

DAY Dust Control Systems are the product of 66 years of experience in the grain and feed industry. They minimize plant hazards, improve working conditions, cut maintenance costs, eliminate neighborhood dust nuisance, recover valuable screenings, reduce pest infestation and product contamination.

DUST COLLECTORS & DUST CONTROL SYSTEMS • EXHAUST FANS • BAG CLEANING MACHINES • SPOUTING, BINS, HOPPERS



U.S. PATENTS
2 153 270
2 349 831

CANADIAN
390 921
513 325

DAY DUAL-CLONE separates ground materials from air by 2-stage centrifugal separation:

First Stage. Ground material spirals down cone toward apex of collector. Feed is thrown against inside surface of cone and flows down through outlet. Cleaned air maintains spiral flow and rises up center of cone.

Second Stage. Performed by patented internal skimmer stack. Any finer grain dust still in suspension is carried up into skimmer stack. Here centrifugal action, plus taper of stack, forces it through skimmer louvers. Fine grain dust, now in greater concentration, is carried down with incoming feed.

Write to **DAY!** Ask for Bulletin 46DC.

The DAY Company



816 3rd AVENUE N.E., MINNEAPOLIS 13, MINN.

SINCE 1881

IN CANADA: P. O. Box 70, Fort William, Ontario
Representatives in Principal Cities

"RANDOLPH"

OIL-ELECTRIC GRAIN DRIER

The Drier Without a Boiler

ASK THE MAN WHO HAS ONE

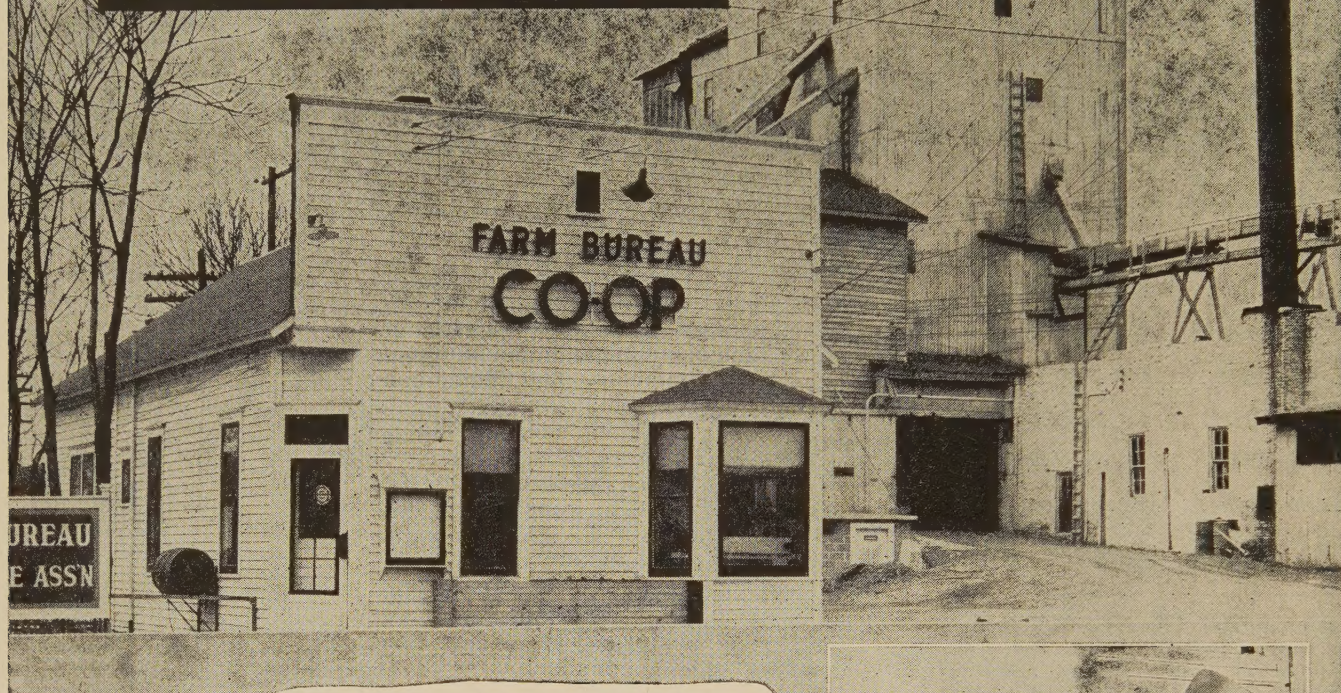
THAT'S ALL

MANUFACTURED BY

O. W. RANDOLPH COMPANY

3917-21 Imlay St., TOLEDO, O., U. S. A.

For Fast Moisture Testing USE A **Steinlite**



"ONCE the sample has been weighed and the temperature taken, a moisture test can be made in a half minute," says Mr. Martin Hallock, Jasper County Farm Bureau Co-operative Association, Rensselaer, Indiana. "Because of this we are able to test every load that goes over the scales, even in the busiest season, and have it made by the time the grain is unloaded . . . We also probe each car after it is loaded and run a moisture test so that we may compare our test with the government test. I have used a Steinlite for four and a half years to test wheat, corn, oats and beans. It has proved itself for both speed and accuracy."

There are over 10,000 Steinlites in use. Calibrated against official oven methods, models available for AC or combination AC and Storage Battery operations. Sold on free trial basis. Available for prompt shipment.

EQUIPMENT FOR EVERY NEED

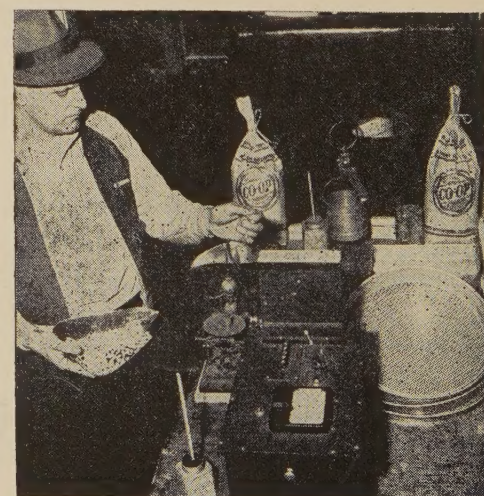
For thirty-five years Seedburo has been known as headquarters for fine testing and handling equipment, and offers a wide selection of mill and elevator equipment and supplies. If you do not have a copy of the current Seedburo catalog and reference book, write today.

SEEDBURO

EQUIPMENT COMPANY

720 CONVERSE BUILDING

CHICAGO 6, ILLINOIS



Editorial

Margin Boost a Quack Remedy

In the opinion of the bureaucrats at Washington the way to keep down the price of grains is to raise the margin required of the speculators (the insurance risk takers.) It is also the opinion of the bureaucrats that there has been a great increase in the volume of buying of grain futures by speculators (insurance risk takers.) In their opinion this greatly increased volume of trade in futures has raised the price of grain.

The facts are that there has not been a greatly increased volume of trade in grain futures. Sept. 2 the volume of open trades in grain futures was 99,993,000 bus. of wheat on the Chicago Board of Trade. A month later, Oct. 1 the open interest was 99,790,000 bus., actually a slight decrease. During that time, tho the open interest decreased the price of the December wheat future advanced 43 cents per bushel, from \$2.51 to \$2.94 per bushel.

Does this mean that the price of future wheat during September advanced of its own volition? Not at all. It means that the price of spot wheat was rising so fast under the spur of government buying that the price in the pit was dragged up with it.

Back in October, 1929, the open interest in wheat was very large, reaching 248,294,000 bus. on Oct. 16, which is more than twice times the size of the open interest at present. By comparison with 248,294,000 the present open interest of 99,790,000 seems small. Thus the bureaucrats are wrong on this count.

Speculators (the insurance risk takers) buy the future because it is easy to get in and out. It is simpler than buying spot wheat and holding a warehouse certificate. If the speculators (the insurance risk takers) were buying the futures at present they should be selling at a premium, as they were in October, 1929. In that month on Oct. 16 December wheat ranged from \$1.30 $\frac{5}{8}$ to \$1.34 $\frac{5}{8}$ and the May future at \$1.41 $\frac{3}{4}$ to \$1.45 $\frac{1}{2}$. Spot wheat sold around \$1.30. The futures were higher because the speculators (insurance risk takers) were buying.

There is nothing like that at present, Oct. 1 December wheat closed at \$2.91

to \$2.91 $\frac{1}{4}$ - $\frac{3}{4}$ and the May at \$2.83 $\frac{1}{2}$. Under the urge of government buying of the actual wheat the price of spot wheat for 10 days' shipment was \$2.92 bid, for No. 2. Spot wheat, that the speculators do not buy was higher than the futures. Thus the bureaucrats are wrong on this count.

The quack doctors in Washington have made an incorrect diagnosis of the price inflation as affecting grain futures. They are now demanding increased margins, attempting to force a remedy on the patient that not only has no relation to the disease; but will actually kill the patient by destroying the liquidity of the market.

By asking the Board of Trade to control the price of wheat thru the indirect method of excessive margin calls the bureaucrats are inviting the exchange to depart from its time-honored principle to have nothing whatever to do with price fixing. It is not the function of the Board of Trade to place a floor or a ceiling on grain prices. To do so would make the organization liable to prosecution under the anti-trust laws.

All the Board of trade does and can do is to furnish a market place. It has no desire to wear the shroud of the hated and departed Office of Price Administration.

Many examples could be given of the harmful effect of requiring excessive margins on trade in futures.

A miller who has sold flour for future shipment and bought the wheat future as a hedge to protect himself against loss if the price of wheat goes up is so secure against loss by reason of the market price rising or dropping that little or no margin is needed to guarantee his performance of the contract.

Merchandisers of grain using the futures market to hedge are in the same position. Excessive margin demand would greatly hamper their operations.

If a demand for excessive margins on grain future drove the speculators out they could buy spot wheat at a much smaller investment of capital by borrowing from banks on the warehouse receipt as collateral security. Grain warehouse

receipts are highly esteemed by bankers as security. Grain never becomes worthless as do some stock certificates. The government support price is not far away; and there is always a ready market for any grain taken over by the bank. Long before the margin on the loan reaches the vanishing point, as indicated by the daily market quotations, the banker can ask for a reduction in the loan or additional security.

The excessive margin call must be condemned as benefiting no one and promising harmful effects.

Publication of Arbitrations

Arbitration is one of the most valuable services performed by the Grain and Feed Dealers National Association. It throws the mantle of security over the entire membership, in the knowledge that a square deal is guaranteed.

Arbitration decisions and procedures are, therefore, of the greatest interest to the readers of the Journal, and warrant the maximum publicity.

To be most helpful to all grain merchandisers every arbitration decision should be reported in full, by stating the names of the plaintiff and defendant, the articles of trade that led to consummation of the contract, the contention of plaintiff, the contention of defendant, the reasons of the arbitration committee, and verbatim the decision itself, and the names of the persons composing the arbitration committee.

The members of the Association are so thoroly sold on the benefits of arbitration that it is unnecessary to publish the decisions in full in any of the several periodicals printed by the Association for circulation only to the membership. As far as the membership is concerned the practice of giving only a brief summary of the decision may be adequate but non-members reading this Journal might be led to join the Association after reading an uncensored report.

The good work being done by the Association needs all the publicity it can get.

Terminal Weighmasters' Meeting

Members of the Terminal Weighmaster's National Ass'n and the Chief Grain Inspectors' National Ass'n joined in a luncheon at 12:30 Sunday, Sept. 14, in the Missouri Room of the Statler Hotel at St. Louis.

After a substantial repast they adjourned to another room on the floor above where David Lundeen of Minneapolis presided.

The Metric System

The metric system came in for discussion. J. A. Schmitz of Chicago said an effort was made 25 or 30 years ago to change from the bushel to 100 lbs. as the unit of trade, but never got to first base. The system could be introduced on a few commodities at a time; but a general adoption by law would result in chaos. Land measurements now stated in feet would have to be recalculated in decimals. Metric weights and measurements have been made legal by law, and are binding in voluntary contracts.

Special Grain Cars

Special built grain cars were described. Harry R. Clark of Omaha spoke of the gondola and cement cars. Mr. Schmitz told of some cars built in Canada with hoppers on each side of door, the covers making grain doors; but still one had to get in and shovel the grain. He said patent doors are slow to be adopted. Cement cars are liked. Mr. Lundeen told of trucks that arrived at destination without leaking flax because they had been lined with paper. He noted an increase in the percentage of bad order cars from 4.2 several years ago to 15½ in 1945, calling it an economic waste and moral dereliction. He had seen an inch deep of grain in the center and on both sides of railroad tracks as far as you could see. In 1931 out of 80,640 cars received 2,787 were leaking and 626 in bad order. "At Minneapolis in 1945 we received 99,856 cars of which 8,175 were without seals or with doors open; 4,159 had leaks at grain door, 743 at ends; 2,069 at sides; 2,069 at ends and 768 at bottoms, a total of 7,316."

Mr. Schmitz: No patent door has been found satisfactory. Grain doors cost \$2 apiece now. An originating line may use 14 doors to cooper a car.

C. W. Winslow of Louisville told of 4 cars arriving there with paper doors, that pressed so against the outer door that the

cars had to be moved to the elevator and set at the pit before opening the door. They had one board at top for inspection.

Of the paper doors there was nothing but complaints.

Nails no larger than 16 penny were recommended with 12 penny preferred for fastening doors.

An improvement in cooping was noted since the Western Weighing and Inspection Bureau took over the work.

Mr. Lundeen: An order should be made not to load cars with freight that will damage the car. I have seen a car that had been loaded with an article so sharp it had gone right thru the floor.

Mr. Schmitz said a railroad might have 60,000 to 80,000 box cars, and in a year not over 2½ per cent might be used for grain.

Weighing Rules could be made uniform in a few fundamentals, said Mr. Lundeen. The state weighers must actually do the weighing under the Minnesota law.

Hours and Wages

A lengthy discussion covered the rates of pay of weighmen, under state regulation, conforming to rules of the Longshoremen's Union and the Warehousemen.

One weigher who handled trucks made as much as \$679 in one month.

Mr. DeArmond told of the pension system in effect at St. Louis, where the difference is made up between social security and \$70 a month.

At Chicago the directors of the Board of Trade may pension a man.

At Minneapolis there is \$100 a month pension after working 25 years. At Minneapolis one weigher 84 years old was called back to work.

Fees

Mr. DeArmond said St. Louis had to be on a competitive basis with fees at other markets.

Mr. Clark: Uniform fees could not be established that would be fair in all markets.

J. A. Schmitz: There should be a revolving fund for each market that could not be taken away for any other purpose.

St. Louis Fees

Supervisor DeArmond presented the schedule of fees in effect at St. Louis.

Weighing

Weighing Supervision, Grain—Carloads, In or Out, per car	\$ 1.00
Weighing Supervision, Grain — Barge Loads, In or Out, per M Bu. ....	.50
Intra-House Weighing Supervision, Grain, per M Bu. ....	.50
Weighing Supervision, Miscellaneous Commodities, In or Out, per car.	3.00
Weighing Supervision at Industries, Grain—Monthly basis, per month.	225.00
Truck Weighing, Grain, In or Out, per load	25c to 50c
Weighing Supervision, Grain—Hourly Basis during regular hours, per hour.	1.20
Weighing Supervision, Grain—Hourly Basis after regular hours or on Saturdays, Sundays, or Holidays, per hour.	1.80
plus regular weighing fee of, per car.	1.00

Sampling, Car Inspection, and Hay

Inspection Fees

Sampling of Wheat—Carloads, per car.	\$.65
Sampling of Coarse Grains—Carloads, per car .....	.50
Sampling of Grains—Barge Loads, per M Bu. ....	.50
Delivery of Illinois State Inspection Samples to Trading Floor of Merchants' Exchange, per car .....	.25
Sampling of Seeds, Feeds, Chemicals, etc., per car	2.00
Physical Condition Car Inspection, per car .....	.35
Hay Inspection, per car or truckload.	1.00

Minnesota Fees Effective July 1, 1947

INSPECTION FEES "IN" AND "OUT," ETC.	
Flax and soybeans, per carload or bulkhead	\$2.25
*Wheat, including protein analysis ("IN" Cars), per carload or bulkhead.	2.75
*Wheat, without protein analysis, per carload or bulkhead	1.75
Corn, buckwheat and sorghum, per carload or bulkhead	2.00
All other grains, per carload or bulkhead.	1.75
Dockage on millet or seed such as clover & timothy, per carload or bulkhead.	1.50
Analysis (test weight or foreign material) of screenings, per carload or bulkhead.	1.75
Submitted samples on wheat, including protein	2.25
Submitted samples on wheat, without protein	1.25
Submitted samples, all other grain.	1.25
Submitted samples of screenings for analysis (test wt. or foreign material).	1.50
Truck inspections (all grain) lic. No. of truck must be reported	1.25
Truck inspections for hay and straw, lic. No. of truck must be reported	1.25
Hay and straw inspections, per carload.	1.75
Additional charge for tapping, per carload	2.25
Protein analysis, when not included with inspection	1.00
*Protein rechecks	1.00
Probing new samples for protein rechecks	1.00
Obtaining probed sample from car on request	1.00
Moisture tests on request	1.00
Registration fees "IN" and "OUT" (Also on belt run inspections transferred on grade accounts) per 10,000 lbs. or fraction thereof .....	.01

BELT INSPECTION FEES ON ALL GRAINS

*Belt Inspections (Including belt transfers of sack lots) per 1,000 bu.	1.25
(Fractional excess and lots of less than 1,000 bu. charged at the fractional rate.)	
Minimum charge (Applies on all belt or sack lots)	1.00
Barge and cargo lots of all grain \$1.25 per 1,000 bu. (Fractional excess and lots of less than 1,000 bu. charged at fractional rate.)	

RE-INSPECTIONS, APPEALS AND RECONSIDERATIONS (When grades are sustained)

All grain, per carload or bulkhead.	2.25
All grain, per hold in boat or barge.	2.25
WEIGHING FEES "IN" and "OUT," ETC.	
Per carload or bulkhead	1.75
Trucks	1.00
Belt runs, per 1,000 bu.	1.25
(Fractional excess or lots of less than 1,000 bu. charged at fractional rate.)	
Condition reports .....	.25
Minimum charge (Applies on all belt or sack lots)	1.00
Barge and cargo lots, per 1,000 bu.	1.25
(Fractional excess or lots of less than 1,000 bu. charged at fractional rate.)	
Sacks to be unloaded, per carload.	1.50

Sacks loaded out charged for as carload of sacks when track scale is used. If weighed up for belt run to bins for sacking, then charge is made at the rate of \$1.25 per 1,000 bu. No further charge for such grain when loaded out from sacking bins.

Any elevator, mill or commission firm requesting the services of a weigher on a regular week day shall pay a minimum charge of \$1.50 per hour for each weigher requested or assigned. Any fees earned by such weigher shall be credited against the charge made therefor.



Standing, L to R: C. W. Winslow, Louisville, Ky.; R. J. Wallace, Springfield, Ill.; C. Wishmire, Indianapolis, Ind.; R. R. DeArmond, St. Louis; J. A. Schmitz, Chicago; P. D. Connors, Buffalo, N. Y.; David Lundeen, Minneapolis; Harry R. Clark, Omaha, Neb.
Seated: M. B. Houseal, Memphis, Tenn.; O. W. Benedict, Baltimore, Md.; A. E. Schultz, Toledo, O.; R. R. Fasnaugh, Toledo; M. H. Ladd, Milwaukee, Wis.; John F. Mueller, Little Rock, Ark.

Whenever an elevator or mill requests the services of a state weigher or grain sampler on a Sunday or a holiday, the minimum fee shall be \$18.60 for each weigher or sampler assigned. If any such worker or sampler is required to work more than eight hours, the minimum fee shall be \$2.325 per hour.

If a weigher or sampler is requested on a Sunday or a holiday and his services are not required for a period longer than 5 1/3 hours, the minimum fee shall be \$12.40. Such minimum fee shall not preclude the regular car fee of \$1.75 per car and the \$1.25 per 1,000 bus. on drafts, but the car and draft fees shall be credited against the minimum fee charged.

If the services of a grain inspector are requested on a Sunday or a holiday the minimum fee shall be \$21.12 for each inspector assigned. If any such inspector is required to work more than eight hours, the minimum fee shall be \$2.64 per hour. If the services of a grain inspector are requested on a Sunday or a holiday and his services are not required for a period longer than 5 1/3 hours, the minimum fee shall be \$14.08.

The weighing charges at all outside stations shall be a minimum monthly charge of \$263.00. All fees for weighing shall be credited against such minimum monthly charge and the minimum fee shall not preclude the regular fee of \$1.75 per car.

*Protein analysis included on all "IN" cars, but only on request on "OUT" cars.

**The rate of \$1.25 per 1,000 bu. applies on all kinds of grain and includes cars of grain run for grade from scale to bins and grain run from one house to another in the same unit connected by belt.

***No charge for re-inspections, appeals or reconsiderations if Test Weight is changed one pound or more. No charge for protein rechecks if the original test is changed more than .20 of 1 per cent, but the regular charge of \$1.00 for a new sample obtained for protein recheck remains.

Election of Officers

Harry Clark said he desired to resign, that he had held the office of secretary too long.

Mr. DeArmond was nominated for the office, but said he had compelling private reasons for not accepting the position.

A. E. Schultz of Toledo, sec'y of the Board of Trade, over his protest that he had too many jobs, was elected secretary-treasurer.

Pres. David Lundeen of Minneapolis, Minn.; and M. H. Ladd of Milwaukee, were re-elected president and vice president.

New members voted in are R. J. Wallace of Springfield, Ill.; C. Wishmire of Indianapolis, Ind.; and John F. Mueller of Little Rock, Ark.

Increase in G. & F. D. N. A. Membership

During the past year, according to an announcement by the Grain and Feed Dealers National Ass'n on Oct. 1, the total membership in the organization was increased by 144 members to a grand total of 1293 members. Of this total, 74 are new direct memberships, 59 are new branch memberships, 8 are new ass'n memberships and 3 are new affiliated ass'n memberships.

Lethbridge, Alta.—A large new warehouse is being constructed here by O'Loane Keely and Co., Ltd., to provide additional storage facilities for its seed business. Expected to cost more than \$15,000, the new warehouse will be 50 feet wide and 180 feet long and will be of cinder block construction.

During the four-week period Aug. 30 thru Sept. 27 the USDA announced Oct. 1, the following supplemental export allocations were authorized: 8,500 long tons of wheat for Belgium; 1,800 tons of corn for Venezuela; 2,100 long tons of wheat in the form of flour for India; 9,000 long tons of seed wheat for Switzerland and 3,800 long tons of wheat for Norway.

Poultry and Egg Meeting

The Poultry and Egg National Board held a breakfast meeting Sept. 16 in the Statler Hotel, St. Louis, with a large and enthusiastic attendance, opening with a vocal solo by the gifted songstress, Edith Lane.

Pres. Creighton's Address

Hobart Creighton, who has 60,000 hens on his farm and is the world's largest egg producer, in his address said:

In 1940, at the Baby Chick Convention here in St. Louis, the Poultry and Egg National Board was born. Pledges of \$30,000 were obtained which when paid, started the Poultry and Egg National Board off on its path of consumer education.

We were extremely fortunate in our selection of Homer Huntington, who previously had been manager of New England's Fresh Egg Institute and had a great deal of experience in consumer education work, as manager.

The pre-war per capita egg consumption was about 290 eggs per year. It was estimated that for the first six months of this year, consumption was at a rate in excess of 400 eggs per capita per year. It is extremely difficult to tell just how much of this increase in consumption of eggs, and of chicken and turkey meat, as well, is due to the work of the Board. Personally, I feel sure that we received several dollars for each dollar spent in this work.

I checked up on last year's profit and loss statement and found that of all the money we spent in 1946, over one-half of it went for feed.

If the poultry industry allows egg consumption in the United States to drop even one egg per person there will be needed in this country 75,000 fewer tons of feed. Since egg consumption has been upped over 100 eggs per person over pre-war figures, this means that there has been consumed 7,500,000 more tons of feed per year than

when egg consumption was down to 290 eggs per person.

I am emphasizing this point because the feed man has a bigger stake in the Poultry Industry than any allied group. When the poultrymen all over the country spend half of their money with the feed dealer, the feed dealer is naturally interested in the welfare of this business.

The Poultry and Egg National Board appreciates very much the fine work that the feed industry has done in carrying their share of the load of the Poultry and Egg National Board. It is true that the amount paid by the feed industry was not up to expectations, but it nevertheless was a substantial amount. In Indiana we carried on a rather interesting program to obtain support of the feed industry. Field men of the major feed companies working in Indiana were traveling ambassadors for the Poultry and Egg National Board. We invited the local feed mills to invest in the work of the Board, so at this time I want to express my public appreciation for the fine work which many of the companies have done in our state. I know that the same work could be done other places. These things don't just happen. Someone has to get out and beat the bushes. After all, gentlemen, we are in business and if we can invest a dollar and get two dollars back we are all anxious to make the investment. I sincerely believe that for every dollar invested in the Poultry and Egg National Board the investor has received at least five-fold through a greater demand for his products. Various industry groups are doing work similar to that of the Poultry and Egg National Board, but it is interesting to note the publicity that the Board has received for the excellent manner in which they have spent the money available.

HOMER HUNTINGTON explained the financing of the Board by contributions oh-



Pocahontas and Her Indian Chiefs at Pow-Wow Breakfast.

tained by leaders in the different states, and called the leaders to the front where they were adorned with an Indian head dress and given a kiss by Pocahontas.

Miniature tepees were awarded to H. H. Green, Ray Bowden and Walter Berger in recognition of their awareness and contributions to the cause of consumer education.

Spirit of the Pow Wow was exemplified by E. G. Cherbonnier, feed consultant to the Grain and Feed Dealers National Ass'n, when he wrote out a personal check to be applied on the national feed dealer quota goal and presented it to the Board at the Breakfast. R. J. Smith, California state leader, promised to bring his state to quota victory in 30 days. Other state leaders, including C. C. Holloway, Florida state leader, and H. M. Blackhurst, state leader of Utah, expressed confidence that their states would pass quota; and it is expected that the remaining states who have yet to make quota would reach their goal before the end of the year and that the national 1947 PENB feed dealer budget of \$30,000 would be met.

Among guests at the speakers' table were John Hinck, chairman of the National Retail Feed Committee and Max Cohn, chair-

man of the National Feed Distributors Committee of the Ass'n. Both of these committees have a special interest in consumer education and work closely with the PENB on these matters.

Indian Atmosphere Prevailed

An Indian atmosphere provided the theme for the fun and frolic portion of the Pow Wow Breakfast program. Creighton, garbed in a colorful "Big Chief" Indian costume, acted as Emcee. Ray Bowden, executive vice president of the Grain and Feed Dealers National Ass'n and its director on the Poultry Board was appropriately dressed for his role of Medicine Man. "Tiny" Wilhelm, PENB secretary, and Larry Rember, PENB assistant general manager, were dressed and served in the capacity of "Daniel Boone" scouts. As promised, Pocahontas was there in person—in the person of lovely model Doris O'Brien. Indian music by pianist Jack Kessler and Indian songs by soloist Edith Lane, both stars of the St. Louis Municipal Opera Company, added to the entertainment.

The state of Indiana won two top honors in the campaign, for the highest amount invested, \$1,994, and for the highest num-

ber of investors, 150. Arizona won the other top honor for the highest percentage of quota, 304%.

Vern Steckley, state leader from Indiana, shared his honors with Fred Sale, who assisted him in the Indiana state finance drive. Clarence Viault represented Harry Embleton, state leader of Arizona, at the ceremony.

Meeting of National Country Elevator Committee

The Country Elevator Committee of the Grain and Feed Dealers National Ass'n met at 9 a.m., Sunday, Sept. 14, in the Statler Hotel, St. Louis, Mo.

The speakers were Fred D. Entermille, assistant director of the Grain Division of the U.S.D.A., and Harry M. Weiss of the Wage and Hour Division. Mr. Entermille said the prime grain problem of the future, after completion of the foreign relief export program, will be the possibility of grain surpluses.

Later the elevator committee went into joint session with the National Retail Feed Committee, 32 being present.

Mr. Weiss was apologetic, the legal talent of the Division not having been able to make definite and final conclusions on the interpretation of the law.

He did say that retailers are protected under the Portal to Portal Act if they have violated the law while complying with an interpretation received in reply to a letter addressed to the Administrator. However, the written reply from the Administrator will protect only the individual and is not a precedent for other retailers not a party to the correspondence.

Worthless Preservatives of Grain

Several chemicals, claimed to prevent molding and spoiling of high moisture grain or hay, have recently been offered to grain dealers and farmers. In most cases the preservative action is said to be due to the release of carbon dioxide (CO₂) gas (probably from ordinary baking soda).

Experiments conducted by Drs. Musgrave and Dawson of the department of agronomy at Cornell University failed to show that CO₂ was effective in preventing heating and molding. In their experiments damp hay treated with such chemicals advertised as preservatives heated and molded as badly as untreated hay.

These men point out that slightly damp hay that "sweats" in the mow produces many times more CO₂ than preservatives added in any reasonable amounts.

These statements apply also to damp grain, since the heating process is fundamentally the same in grains and hay.—Cornell Feed Service, Ithaca, N. Y.

Overseas corn shipments according to the U. S. Department of Commerce increased from 1,774,000 bus. valued at \$3,645,000 in July 1946 to 11,140,933 bus. valued at \$23,810,000 in July 1947. For the seven months period the shipments rose from 11,899,000 bus. valued at \$21,675,000 in 1946 to 81,587,000 bus. valued at \$151,793,000 in 1947, an increase in quantity of 585.6 per cent and 600.3 per cent in value.



Left to right: Vern Steckley, Kendallville, Indiana State Leader, who Obtained the Highest Amount; Fred K. Sale, Indianapolis, who Obtained the Highest Number of Investors; Clarence Viault, Los Angeles, Cal., Representing Arizona, which Achieved the Highest Percentage of Quota, and Homer Huntington, PENB General Manager. Lovely Doris O'Brien, Performing an Indian Victory Dance in their Honor.

F.U.G.T.A. Charged with Violation Exchange Rule

Application was filed by the Minneapolis Grain Exchange Sept. 12 in the Minnesota district federal court for a declaratory judgment under the Federal Declaratory Judgment act to settle the controversy with the Farmers Union Grain Terminal Ass'n about the alleged violation of exchange rules. GTA is charged with having acted as both principal and agent by purchasing grain consigned to it for sale, which is contrary to the rules of the exchange.

The brief filed by the exchange in court claims that the "corporate defendant is now, and ever since the granting of its said application has been, engaged in the business, among other things, of a commission merchant, selling as agent for a commission, cash commodities as such term is defined in plaintiff's general rules." The exchange contends that the GTA is in violation of the agreement to observe faithfully and be obligated by all of the rules of the exchange.

Rules of the exchange which apply to the case read as follows:

"1300. Acting as Principal and Agent Prohibited.—No member, or registered firm or corporation, shall under any circumstances be both principal and agent in any trade in cash commodities made in this market.

"It shall be deemed and held to be a violation of this rule for any member or registered firm or corporation, to sell a commodity consigned to him or it for sale as a commission merchant, or as an agent for others, to any firm or corporation (regardless of its character or activities) which is owned or controlled by the consignee, or to any individual, firm, or corporation who or which owns or controls the consignee.

"1301. Acting for Both Buyer and Seller Prohibited.—No member, or registered firm or corporation, shall under any circumstances act as agent for both buyer and seller in any trade in cash commodities made in this market."

The GTA won a favorable decision in Minnesota Supreme Court several months

ago on a suit filed by the Minnesota Warehouse Commission to stop the co-operative from buying grain consigned to it for sale.

Motion for dismissal of the suit on grounds that the federal court lacks jurisdiction and the complaint fails to state a cause of action has been asked by GTA. Hearing of arguments is set for Oct. 13.

Hearings on Co-op Tax Exemption By House Committee

All major co-operatives in the United States have been requested by the house small business committee to submit audited financial statements from 1935 thru 1946 for the investigation of alleged discrimination by co-operatives against small businessmen. In requesting this information, the committee said it also wanted to determine whether the co-op expansion has been due to retained savings and whether the savings have been the direct aftermath of the tax exempt clause in the internal revenue code.

The first investigation was conducted on the co-operative community enterprise of Greenbelt, Md., on Aug. 22. After the Greenbelt hearings the committee will move to the West Coast, where large poultry and fruit co-operative will be asked to appear.

Two representatives from the house ways and means committee who are making a special study of the tax exemption features of co-operative activities will accompany the committee to gather material for the ways and means committee hearing on co-operatives in November.

Among the co-operatives asked to submit reports were the Indiana Farm Bureau Co-operative ass'n, the Illinois Farm Supply Co., and the Farm Bureau Service, Inc., Lansing, Mich.

Grain Dealers Meet at Wenona, Ill.

The La Salle and Marshall county sections of the Illinois Grain Dealers Ass'n held a combined business meeting and chicken dinner Sept. 25 at the Wenona Hotel, Wenona, Ill. Those attending discussed the subject of commissions and bean grading.

More than 40 grain dealers were present, including two women, Mrs. Porch, and Mrs. Grace Graham Bartells, who owns and operates the Graham Grain Co. at Streator.

Organizing Montana

The Montana all-industry poultry school at the Montana State College, Bozeman, Mont., on Sept. 8 thru 12 appointed a committee to organize an over-all state feed and grain dealers' ass'n. Those appointed were: Harry Johnson, Great Falls, chairman; Arthur Todd, Helena, and David Ross, Great Falls. Todd was elected as the Poultry and Egg National Board state feed leader and Homer Huntington, general manager of PENB, was presented the state's PENB feed quota in silver dollars.

The first two days of the school were devoted to training flock selecting and pulorum testing agents operating under the state and national poultry improvement plans.

At the annual meeting of the Montana Hatcherymen's Ass'n., Sept. 9 the following officers were elected: Milo E. Wilson, Conner, pres.; Orrin Paulson, Great Falls, vice-pres.; Allen F. Beeckler, Bozeman, sec'y-treas., and Francis A. Bitney, Kalispell. International Baby Chick Ass'n director.

General Mills will reimburse employees on night school tuitions up to \$30 per person annually.

Chieftains, Scouts and Pocahontas at PENB Breakfast.



Front Row, L to R: W. K. Woolman, rep. Delaware; Don Maxwell, rep. Wyoming; Doris O'Brien; Clarence Worley, rep. New Mexico; Clarence Vault, rep. Arizona; Wiley Akins, rep. Texas.
Back Row: Larry Rember, PENB Assistant Gen. Mgr.; Fred K. Sale, Indianapolis; Vern Steckley, Indiana PENB Leader; Hobart Creighton, PENB President; Homer Huntington, PENB General Manager, and "Tiny" Wilhelm, PENB Secretary.

Meeting of National Feed Distributors Committee

Members of the National Feed Distributors Committee breakfasted together Monday morning and held a business session Monday evening, Sept. 15 at the Statler Hotel, St. Louis, Mo.

Max Cohn of Buffalo acted as chairman. He read suggestions by members as to revision of trade rules. He questioned whether millers would be willing to guarantee condition on arrival without some limit on reconsignment or delayed reconsignment.

"Each member should offer suggestions on all feed trade rules; and after they are all in then submitted to the new committee, the American Feed Mfrs. Ass'n and the Millers National Federation each to name three members to consider the suggestions." A motion to this effect was carried.

"Rule 9 on origin of feed it has been suggested should be eliminated entirely. Many think it should be left in."

Mr. Cohn said the rules on time for shipment were obsolete. That Paul Kingsley had written a letter to Ron Kennedy stating the position of the Millers National Federation on proposed changes.

Considerable discussion followed on whether date of sale or date of shipment should govern the freight rate. Miss E. Fredrickson said any increase or decrease would be for the buyer.

Mr. Cohn made a running comment on the changes, rather accurately expressing the thought of the jobbers' group.

Banks closing on Saturdays brought up a new difficulty, as to whether closing by state law or optional.

Meeting of the Circle

The "Circle" held its dinner meeting the evening of Sept. 15 in the Statler Hotel at St. Louis, Mo.

P. E. Goodrich paid a tribute to Ben E. Clement who had passed away.

Frank E. Gillette of Nashville, Tenn., was re-elected president; and B. W. Larson was elected secretary.

Dust Collector Bin Explosion

A dust collector bin explosion on Sept. 10 caused a \$35,000 fire at the Eastern States Milling Corp. plant at Buffalo, N. Y. Plant operations were curtailed for a day by the fire which fire inspectors said was caused by a spark igniting an accumulation of dust in the bin.

Must Slow Down Exports

By John H. MacMillan, Jr., President Cargill, Inc.

Due largely to a decline of 884 million bushels in the estimated corn crop, the 1947 overall grain production of the United States, including wheat, corn, oats, barley, rye and grain sorghums, is 19 million long tons below the amount produced last year, a shrinkage of 13 percent. That loss is more than the total exports of grain and grain products for the crop year ending June 30, 1947, estimated at about 15 million long tons.

The loss of 19 million long tons of grain production this year must be recognized as a serious blow to the world grain export picture. Poor crops in the United States next year would amount to a calamity, not only internationally, but domestically as well, unless a reasonable amount of wheat remains in our carryover next July 1.

During periods of world surplus of wheat, this country could safely reduce wheat carryover down to 125,000,000 bus. Under present world conditions, when imports would be practically unobtainable, a figure double that mentioned above, or 250,000,000 bushels would be found to be none too safe a margin should a crop failure be sustained next year.

Domestic disappearance of wheat for food, seed and feed will aggregate about a billion bushels, leaving approximately 250 million bushels as our exportable surplus.

The United States will be able to provide strong world leadership only so long as it remains strong. It cannot afford to risk its own security by exporting beyond the limits of reasonable safety considering the requirements of the American people. We must face the facts as they exist, and take realistic steps now to slow down our exports of grain in line with our reduced crop production.

John Bowden Treasurer of G. & F. D. N. A.

During the recent meeting of the Directors of the Grain and Feed Dealers National Ass'n at the 1947 annual convention, John C. Bowden, St. Louis, was appointed treas. of the organization. A veteran of four years' Army service, Bowden was assistant auditor of the Carlton Hotel, Washington, D. C., before coming to St. Louis. He worked for Cargill, Inc., before the war.



Bernard K. Schram, St. Louis, was named director of public relations for the ass'n at the same meeting.

Omaha Alcohol Plant Closed

The Omaha alcohol plant, operated by the Farm Crops Processing Corp., was shut down to a stand by basis on Aug. 23, as a result of the high price of corn and eastern competition by plants making alcohol for 75c a gallon from blackstrap molasses. About 25 of the 286 employes will be kept on for maintenance, and salesmen are also being retained.

Many Thefts of Farm Wheat in Kansas

Wilbur Lee Myers, 22, Butler, Mo., who is accused of stealing wheat from the Farm of W. W. Dieffenbaugh, Levant, Kan. on Sept. 17 was apprehended at Butler, Mo., Sept. 26 by Kansas Bureau of Identification agents. The wheat was stolen in a truck which was upset and set afire near Colby, Kan. According to the evidence, Myers was able to right the vehicle and finally abandoned it near Oberlin, Kan.

Law enforcement officers in western Kansas have warned all wheat owners to report at once any suspicious activities about their property in order that there may be no delay in investigating the facts.

The case of one farmer who took his seed wheat to the field on a Saturday in preparation for seeding on Monday, only to find the wheat gone when he returned for work Monday morning, emphasizes the fact that vigilance is essential.—G. H.

National Feed Distributors at Breakfast.



Standing, L to R: Chas. Dreyer, Kansas City; Lewis Toll, Philadelphia; A. S. MacDonald, Boston; Chas. Kenser, Omaha; A. F. Miller, Houston, Tex.
Seated: C. J. Martenis, New York; A. F. Hopkins, Boston; Vernon Green, Washington, D. C.; Max F. Cohn, Buffalo; Eugene C. Dreyer, St. Louis.

Loan Program for 1947 Crop Rough Rice

Loans to producers under the 1947 rough rice loan program according to the Sept. 24 announcement by the USDA, will average \$1.69 per bu., at farms or at approved country warehouses. The \$1.69 per bu. average figure is 90 per cent of the July 15 parity price of \$1.88 per bu.

Loans will be available until Dec. 31, 1947, for April 30, 1948 maturity, or earlier on demand. Interest rates will be 3 per cent per annum. Rice placed under loans may be redeemed by producers at any time before May 1, 1948 by paying the amount of the loan plus accrued interest. Rough rice containing more than 14 and a half per cent of moisture, or rice of grades and milling quality below U. S. No. 4—medium will not be eligible for loans.

Peoria Office Opened by Cargill

Cargill, Incorporated, with headquarters at Minneapolis, Minn., has opened a branch office at Peoria, Ill., as of the 1st of September. This move was made in the interest of increasing the service which the company can render to grain shippers in the Illinois and Iowa territory.



The office, located at 43 Board of Trade Building, Peoria, is under the management of Robert T. McIntyre, who has behind him several years of grain trading and traffic experience acquired at Cargill's Maumee, O., Branch. Mr. McIntyre served in the U. S. Army for a year and a half during the recent war, resuming his

former duties at Maumee upon his discharge in April, 1946.

Coming Conventions

Trade conventions are always worth while as they afford live, progressive grain dealers a chance to meet other merchants from the same line of business under favorable conditions. You can not afford to pass up these opportunities to cultivate friendly relations and profit by the experience and study of others.

Oct. 17, 18. National Mineral Feeds Ass'n, Hotel Fort Des Moines, Des Moines, Ia.

Oct. 20, 21. Southern Mixed Feed Manufacturers Ass'n at Louisiana State Univ., Baton Rouge, La.

Oct. 23. Educational Conference for Feed Manufacturers, Distributors and Feeders at Burlington, Vt.

Oct. 30, 31. Michigan Associated Feed Men, at the Michigan State Agricultural College, East Lansing, Mich.

Nov. 14, 15. Louisiana Seedmen's Ass'n, Washington-Youree Hotel, Shreveport, La.

Nov. 17, 18. Texas Seedsmen's Ass'n, Adolphus Hotel, Dallas, Tex.

Nov. 24, 25. Western Grain & Feed Ass'n, Fort Des Moines Hotel, Des Moines, Ia.

Dec. 2. Hybrid Seed Corn Division of American Seed Trade Ass'n at Sheraton Hotel, Chicago, Ill.

Dec. 11, 12. North Carolina Seedsmen's Ass'n at Sir Walter Hotel, Raleigh, N. C.

Dec. 15, 16. Farmers Elvtr. Ass'n of South Dakota, Marvin Hotel, Huron, S. D.

Jan. 15, 16. American Dehydrators Ass'n, Congress Hotel, Chicago, Ill.

Jan. 24, 25, 26. American Seed Trade Ass'n, La Salle Hotel, Chicago, Ill.

Jan. 26, 27. Northwest Retail Feed Ass'n at Hotel Nicolle, Minneapolis, Minn.

Jan. 27, 28, 29. Farmers Grain Dealers of North Dakota, Bismarck, N. D.

Feb. 1, 3. The Institute of American Poultry Industries, Municipal auditorium, Kansas City, Mo.

Feb. 19, 20. Midwest Feed Manufacturers Ass'n, Kansas City, Mo.

May 5, 6, 7. American Feed Manufacturers Ass'n at the Netherland Plaza Hotel, Cincinnati, O.

June 7, 8, 9. Central Retail Feed Ass'n, Hotel Schroeder, Milwaukee, Wis.

June 14, 15. Eastern Federation of Feed Merchants, at the Hotel Commodore, New York.

Action on Increased Margins

In answer to the telegram of Sept. 15 from J. M. Mehl, Administrator of the Act, Commodity Exchange Authority, asking for an increase in initial margins on speculative transactions in grain futures to at least 33 1/2 per cent, the presidents of the Chicago Board of Trade and the Minneapolis Grain Exchange on Sept. 18 stated that pending a conference with the Secretary of Agriculture and Mehl, and a report on the results of the conference, action on the suggestion has been deferred.

Oct. 6 directors of the Chicago Board of Trade and Minneapolis Grain Exchange joined in a statement yielding to the request of the Commodity Exchange Authority by raising the margin to one-third of the purchase price, effective Oct. 7. This they did reluctantly, since "we well know that such a move will neither alleviate nor correct the situation" sought to be remedied, "high prices."

Freight Increases in Contracts

A recommendation that all future transactions in cash grains be made subject to change in rail freight rates has been made by the transportation department of the Kansas City Board of Trade, which outlines the situation bearing on possible boosting of carrier charges for transporting grains.

During the past three months there has been frequent reference to a move on the part of railroads to seek a 15 per cent increase in freight rates. This motion for an increase without a hearing was opposed by numerous shippers and shipper organizations. However, the Interstate Commerce Commission on Sept. 19 heard oral arguments on the motion.

Ex-Barge Rates to the East

New supplements have been issued to the basic proportional rate tariffs applying to points in Central Freight Association and Trunk Line Territories, namely—Supplement 65 to C.F.A. Tariff 535-B, Agent B. T. Jones' I.C.C. No. 3633 and Supplement 195 to C.F.A. Tariff 245-G, Agent B. T. Jones' I.C.C. No. 3356. The changes made in these supplements are for the purpose of giving effect to the Supreme Court decision in the matter of ex-barge rates from Chicago, and to the Commission's order following this Court decision, in their proceeding entitled Investigation and Suspension Docket No. 4718.

The proportional rate from Chicago on ex-barge traffic to the eastern destination herein involved, will be that applicable as of the date shipments leave the point of origin as shown on the shipping directions surrendered at Chicago. The rate to apply will be the Reshipping, TM, or NW basis, according to the origin of the grain, i.e., on traffic from Illinois origins the rate to apply would be the reshipping rate from Chicago, instead of the NW factor basis.—I. N. Herndon, mgr. Transportation Department, Chicago Board of Trade.

Jess Smith, Ivan Kandra and Lawton Kandra of Klamath Falls, Ore., received the all-time record price for Hannchen malting barley of \$5.07 per hundred pounds of No. 1 grain.

The Mathie-Ruder Brewing Co., Wausau, Wis., and P. F. Etzweiler, the firm's assistant sec'y-treas., have been charged with violations of WFO-66, in using 104,000 pounds of malted grain in excess of quotas permitted under the War Food Order during the period June 1, 1945 thru Nov. 30, 1945.



Medicine Man Ray Bowden Beating Navajo Tom-tom; Rain Dancer Chris Miller, Delivering Montana's Quota in Silver Dollars to the PENB Pow-Wow Breakfast in St. Louis, while Chief Hobart Creighton Catches the Consumer Education "Wampus."

Air-O-Drier for Corn and Other Grains

Experienced observers predict that the quality of this year's crop is bound to be poor—thus this need for thousands of artificial driers for reducing the moisture content in the kernel so that it can be safely stored in the nation's elevators. While corn with from 25 to 30 per cent moisture content in the kernel can safely be stored in the farm crib with delayed husking, clean preparation of the corn and proper cribbing ventilation, shelled corn at the elevator must be "dried down" or reduced in moisture content to 11 or 12 per cent before it can be stored safely.

The new Goodyer-Fraser Air-O-Drier which was developed on the job, and which has been thoroly tested in the field, meets the specific needs of the elevator operator in the drying of shelled corn and other grains. It differs from the conventional counter-flow type of drier in that it does not employ the gases of combustion as the drying medium. According to the manufacturer, it is an indirect heat drier using fresh heated air which contacts the product uniformly thruout its travel thru the drier. During this travel the shelled corn or other grain being dried is kept in constant suspension to enable perfect aeration to take place. In other words, using heated air rather than the products of combustion as the drying medium, all danger of contamination from gases of combustion has been eliminated.

The Goodyer-Fraser Air-O-Drier is fully automatic from the standpoint of the heating unit and operates well within the maximum temperature limitations of 200 to 250 degrees F. required for absolute safety in operation and efficient drying of the corn without danger of parching. The heat transfer medium is composed of Goodyer Temperature Exchangers to insure efficient operation and even distribution of heat maintaining close temperature control.

The Air-O-Drier has a capacity of 100 bus. of wet corn per hour reducing moisture content 15%. On the other hand, should the elevator operator wish to remove less moisture from the corn, variable speed controls provide a capacity up to 300 bushels per hour. An important feature of the new unit is that the dried corn is conveyed to storage bins or to the 500 bushel storage tank for cooling before being conveyed back into the elevator. This avoids interference with the conventional procedure while the drier is in operation. This storage tank, which is an accessory of the Goodyer-Fraser Air-O-Drier, takes the place of an extra elevator leg and saves the operator the additional cost of such installation.

The Goodyer-Fraser Air-O-Drier has been designed for years of trouble-free service. Non-ferrous metals have been used thruout the machine to eliminate corrosion. The combustion chamber is fully enclosed. Fuel used may be oil, propane, natural gas or coal to fit local conditions. In addition to corn the Air-O-Drier efficiently dries

wheat, flax, oats, soya beans, rice, lima beans, coffee beans, etc. Installation is simple.

Complete specifications, prices and delivery will be furnished on application to Goodyer-Fraser, Inc., 224 S. Michigan Ave., Chicago 4, or Goodyer-Fraser, Inc., Security National Bank Building, Sioux Falls, S. D.

Cargill Opens Baltimore Office

In order to be in a position to improve its services to grain customers in the middle Atlantic area, Cargill, Inc., has opened a branch office at 300 Water Street, Baltimore, Md., and has transferred its grain operations formerly carried on from Washington, D.C., to the new location. It is felt this move will allow Cargill to utilize to better advantage the grain trading and port facilities located at Baltimore.

The Washington location will continue to be maintained as a general information and government relations office.

Arne Lukko has been appointed manager of the new branch, and has become a member of the Baltimore Chamber of Commerce. Mr. Lukko is well qualified for his new position, having behind him many years of grain merchandising and traffic experience at the Buffalo, N. Y., branch of the company. He has been connected with Cargill for sixteen years.



State Warehousemen Elect

The National Ass'n of State Warehouse Departments at their recent convention held at Superior, Wis. re-elected Scott S. Bateman, Kansas City, Kan., as pres. of the organization. Re-elected vice-pres. were David B. Long, Des Moines, and Ben C. Larkin, Bismarck, N. D., E. Preston Bailly of Lincoln, Neb. was elected sec'y.

The principal order of business during the two-day meeting was discussion of co-operation of state laws governing storing and shipping of grain throughout the principal grain raising and shipping states.

Russell Maas Leaves Screw Conveyor

Russell B. Maas, a founder and vice president, treasurer and director of Screw Corporation, Hammond, Ind., bucket, screw conveyor, and mill equipment specialists, resigned effective August 22.

Formerly plant manager and director of sales, Mr. Maas will take a long delayed vacation during September and will announce his plans for the future later this fall.

President of the International Institute of Milling Technology, and active in grain, feed, milling and other bulk conveying industries, Mr. Maas is widely known as a leading engineer and a staunch advocate of modernized bulk handling methods.

He has contributed greatly to the advanced strides which have been made in recent years in faster and improved handling techniques. His efforts along association lines have been so outstanding that the trade looks forward to learning his future plans.



Air-O-Drier for Corn and Other Grains

Corn Crop 82 Per Cent Safe

The USDA reported on Oct. 3 that 82 per cent of the critical corn crop was "largely safe" from frost damage in the 12 main production states on Sept. 26.

Much Corn Safe

The USDA reported on Sept. 18 in Washington that 53 per cent of the corn in the nation's 12 biggest production states was "largely safe" from frost on Sept. 12. At least 47 per cent of the Illinois crop was safe. The percentage for Indiana was 31, for Iowa 66.

The report was the first of a series which will be issued weekly by the department on the progress of the critical corn crop.

Would Halt Barley Exports

Before adjourning their annual convention held at Santa Barbara, Cal., the California Hay, Grain and Feed Dealers' Ass'n adopted a resolution which demanded that the USDA call a halt to purchases of California barley for export.

J. E. Baker, president of the organization stated that the continuation of such purchases would place the state on an importation basis for the cereal. Baker remarked further that high freight rates on the barley shipped in from other states would result in the California barley feeder having to pay higher prices for the grain.

Figures introduced at the meeting were intended to prove that California produces only enough barley for her own needs while other states have an exportable surplus. Other spokesmen stated that the USDA either was unaware of the situation or chose to disregard it.

Baldwin Crop Report

Decatur, Ill., Oct. 4.—Wheat seeding is underway; splendid seed beds have been prepared and there is enough moisture to give the wheat a quick start. Seeding after soybeans should get started by the last of next week.

Each day of favorable weather brings improvement in the maturity of the corn crop. Continued drying weather, abundant sunshine and wind, is needed to reduce moisture and to get the corn in condition for cribbing. A few have started picking, and stock has been turned into some corn fields.

Unless railroads manage to get cars into the territory, beans will be trucked whatever distance is necessary to get them handled. With smaller yields than growers have harvested in recent years, and a free

Galvin's Crop Report

Chicago, Ill., Oct. 4.—C. M. Galvin today estimated U. S. corn production at 2,447 million bus., 72 million more than his forecast a month ago and 43 million above the government Sept. 1 figure. The indicated crop is 841 million bus. below the 1946 production and 192 million under the 10-year (1836-46) average.

Galvin's crop estimates, with comparison, are here shown in millions of bus.:

	Galvin Oct. 1	Government Sept. 1	1947
Spring wheat	277	298	270
Durum wheat	45	47	43
All spring wheat	322	345	313
Corn	2,447	2,375	2,404
Oats	1,217	1,217	1,227

market, there will be more of a tendency to bin beans on the farm where storage facilities are available.—Baldwin Elevator Co.

Percentage of Smutty Wheat Increased

Walla Walla, Wash., Oct. 2.—Wheat is a little lighter in weight this year and it contains more smut damage than in any season since 1937, according to R. F. Camanauh, grain inspector. Test weight per bushel of wheat this year was somewhat lower with the average being somewhere between grades Nos. 1 and 2. The increase in percentage of smutty wheat noticed in recent years has continued with 13.4 per cent of the shipments from this season's harvest containing sufficient amounts of smut to draw penalties in grade as compared with last year's 8.7 per cent.

The recent increase is attributed to two factors (1) the planting of high yielding wheats that are however, non-resistant to smut (2) inadequate treatment of the grain with chemical agents. A solution to the difficulty and one which expects to materialize, is development of new strains.

The decrease in weight per unit volume of the crop as well as the lower total yield in bushels for the area reflects rain and other weather conditions for the year and is not a long-time trend.—F. H.

K. A. Brasfield has been appointed director of the production and marketing administration's fiscal branch and treasurer of the Commodity Credit Corporation.

Soybean Movement in September

Receipts and shipments of soybeans at the various markets during September, compared with September, 1946, in bushels, were:

	Receipts		Shipments	
	1947	1946	1947	1946
Chicago	77,000	71,000	129,000	85,000
Indianapolis	1,600	9,600	1,600	51,200
Kan. City	86,700	119,000	.....	49,300
Omaha	6,400	12,800	4,800	52,800
St. Joseph	19,250	.....	.....	.....

Corn Movement in September

Receipts and shipments of corn at the various markets during September, compared with September, 1946, in bushels, were:

	Receipts		Shipments	
	1947	1946	1947	1946
Baltimore	478,159	106,434	1,296,283	44,015
Chicago	7,967,000	2,997,000	4,283,000	3,634,000
Duluth	2,460	.....	3,295	1,805
Ft. Worth	345,000	289,500	73,500	54,000
Hutchinson	1,500	.....	1,500	.....
Indianapolis	1,837,700	916,300	1,086,300	761,500
Kan. City	1,536,800	1,052,300	561,000	678,000
Milwaukee	737,830	347,000	273,700	49,560
Omaha	3,384,856	1,777,423	3,000,734	2,475,000
Philadelphia	2,000	52,168	66,044	228,129
St. Joseph	309,760	383,630	220,000	306,240
Wichita	1,700	1,700	.....	.....

Wheat Movement in September

Receipts and shipments of wheat at the various markets during September, compared with September, 1946, in bushels, were:

	Receipts		Shipments	
	1947	1946	1947	1946
Baltimore	1,588,636	1,462,603	2,979,186	636,814
Chicago	4,933,000	2,449,000	7,046,000	4,014,000
Duluth	16,648,090	16,796,950	8,849,760	10,049,825
Ft. Worth	1,797,600	1,388,800	1,166,200	750,400
Hutchinson	5,119,000	2,483,000	4,756,000	2,914,000
Indianapolis	537,000	495,000	318,600	295,200
Kan. City	13,021,200	9,282,600	9,938,200	7,457,900
Milwaukee	792,000	619,200	1,616,040	1,225,100
Omaha	3,775,448	3,630,520	2,572,800	2,790,400
Phil'elp'a	2,507,476	1,146,033	3,478,050	1,652,586
St. Joseph	1,147,540	1,268,810	892,330	1,178,310
Wichita	2,012,400	1,944,000	1,555,200	1,139,800

Grain Car Loading

The number of cars loaded with grain and grain products during the weeks ending on dates below as reported by the Ass'n of American Railroads, have been as follows:

Aug. 16....	63,020	50,309	53,897
Aug. 23....	58,016	46,481	.....
Aug. 30....	57,439	48,068	.....
Sept. 6....	47,733	42,746	.....
Sept. 15....	55,914	50,578	.....
Sept. 20....	53,932	48,171	55,624
Sept. 27....	52,343	49,036	.....

Oats Movement in September

Receipts and shipments of oats at the various markets during September, compared with September, 1946, in bushels, were:

	Receipts		Shipments	
	1947	1946	1947	1946
Baltimore	87,294	2,112,312	.....	1,753,399
Chicago	2,929,000	5,270,000	2,317,000	3,686,000
Duluth	3,878,895	4,494,080	1,576,505	2,778,750
Ft. Worth	154,000	114,000	104,000	126,000
Indianapolis	337,500	752,500	440,000	597,600
Kan. City	436,000	1,300,000	182,000	1,262,000
Milwaukee	936,100	241,500	843,125	289,750
Omaha	993,147	1,058,200	593,499	1,155,000
Philadelph'a	195,735	871,742	4,016	1,272,572
St. Joseph	644,280	700,920	33,040	99,120
Wichita	16,000	6,000	16,000	6,800

Barley Movement in September

Receipts and shipments of barley at the various markets during September, compared with September, 1946, in bushels, were:

	Receipts		Shipments	
	1947	1946	1947	1946
Baltimore	3,484	46,857	.....	78,373
Chicago	2,430,000	2,184,000	380,000	206,000
Duluth	3,251,160	2,042,970	801,230	859,405
Ft. Worth	3,200	14,400	1,600	.....
Hutchinson	4,500	104,000	4,500	.....
Indianapolis	2,000	4,000	.....	.....
Kan. City	320,000	507,200	256,000	297,600
Milwaukee	6,119,100	4,921,800	1,298,880	1,079,100
Omaha	422,165	518,000	356,729	378,000
Philadelphia	1,717	.....	12,784	.....
St. Joseph	81,700	26,600	24,700	9,500
Toledo	1,600	.....	3,200	1,600

Rye Movement in September

Receipts and shipments of rye at the various markets during September, compared with September, 1946, in bushels, were:

	Receipts		Shipments	
	1947	1946	1947	1946
Baltimore	77,307	22,297	.....	6,298
Chicago	194,000	341,000	154,000	238,000
Duluth	196,200	108,730	.....	.....
Ft. Worth	1,500	.....	3,000	.....
Hutchinson	4,500	.....	4,500	.....
Indianapolis	36,000	41,400	5,400	3,600
Kan. City	43,500	61,500	21,000	40,500
Milwaukee	48,600	11,340	58,140	10,260
Omaha	260,483	382,397	199,800	338,400
Philadelphia	1,233	.....	.....	2,150
St. Joseph	1,730	.....	1,730	.....
Toledo	5,250	1,600	5,250	1,600

Feed Movement in September

Receipts and shipments of feed at the various markets during September, compared with September, 1946, in tons, were:

	Receipts		Shipments	
	1947	1946	1947	1946
Baltimore	5,463	6,562	.....	.....
Chicago	43,133,000	42,378,000	79,596,000	74,706,000
Milwaukee	150	450	23,300	16,320
Wichita	.....	.....	6,654	7,986

Hay Movement in September

Receipts and shipments of hay at the various markets during September, compared with September, 1946, in tons, were:

	Receipts		Shipments	
	1947	1946	1947	1946
Baltimore	13	786	.....	786
Chicago	1,560	1,804	642	765
Ft. Worth	451	231	.....	.....
Kan. City	7,470	5,814	4,140	3,402

PMA Wheat Purchases

During the period from noon Sept. 19 to noon Sept. 26, the PMA purchased 9,089,880 bus. of wheat. The wheat was bought thru the Portland, Ore. (1,250,310 bus.), Chicago (672,714), Minneapolis (2,825,000), and Kansas City (4,341,856) offices.

Purchase of wheat since July 1 now total 110,314,162 bus. Purchases of flour since July 1, total 666,271,700 pounds.

Restrict Canadian Exports

The export of oats and barley, whole, ground or otherwise processed, will not be approved during this crop year, the Canadian Wheat Board has announced. This step has been taken in order to meet domestic feed requirements, and only minor exceptions are included in the order.

This prohibition of exports will include mixed feed oats, No. 1 and No. 2 feed screenings, whole or ground, as well as commercial seed grades of oats and barley, re-cleaned oats and barley, or any special classifications of those grains, with the exception of registered and certified seed.

The exceptions include registered and certified seed oats and barley; oats and prepared feeds containing in part oats and, or barley, for certain destinations under government established quotas; rolled oats, oatmeal and oat groats, or products containing same in part; barley malt, or products containing barley malt or syrup; pot and pearl barley, or products containing same in part.

Government Deliveries of Grain During July

Agricultural commodities purchased by the USDA for foreign governments and delivered at shipside during July included 5,335,682 bus. of wheat and 703,399 bus. of corn. Agricultural commodities purchased by the USDA and delivered at shipside for export under Public Law 84, the 80th Congress, includes 1,648,141 bus. of wheat and 696,167 bus. of corn. The following countries are possible recipients of relief under this program: Greece, Italy, Trieste, Austria, Hungary, Poland and China.

Agricultural commodities purchased by the USDA and sold or otherwise disposed of during July to individuals and corporations in the United States because of danger of spoilage, or lack of program outlet included 22,652 bus. of wheat; 6,465,829 bus. of barley; 7,938,253 bus. of corn; 761,023 bus. of oats and 1,043,000 bus. of grain sorghums.

Seed Movement in September

Receipts and shipments of seed at the various markets during September, compared with September, 1946, in bushels, except where otherwise indicated, were:

	Receipts		Shipments	
	1947	1946	1947	1946
FLAXSEED				
Chicago	320,000	100,000	108,000	71,000
Duluth-Superior	1,434,500	882,695	436,080	628,780
Milwaukee	4,500	.....	.....	.....
SORGHUMS				
Hutchinson	.....	1,500	.....	1,500
Indianapolis	11,200	3,200	6,400	.....
Philadelphia	.....	.....	.....	3,986
St. Joseph	35,600	7,120	10,680	1,780
Wichita	22,750	.....	10,500	.....
CLOVER (Pounds)				
Chicago	40,000	419,000	200,000	143,000
Milwaukee	241,692	394,183	42,326	81,380
TIMOTHY (Pounds)				
Chicago	895,000	1,514,000	598,000	540,000
Milwaukee	2,421,692	3,542,889	167,444	471,240

Officers Elected by Michigan Seedmen

Rexford J. Carl was selected as pres. of the Michigan Seed Dealers Ass'n at the meeting held Aug. 20 at the Michigan State college, East Lansing, Mich. Arthur Goulet was elected vice-pres. and Al Ambrosion, sec'y-treas. Speakers at the one day meeting included S. E. Pederson, Michigan State entomology department; Dr. B. L. Wade, Charleston, S. C.; and Charles Stahl, state seed analyst.

Blue Lupine Seed Pooled

The USDA announced Sept. 12 that the Commodity Credit Corporation will pool for producers account the blue lupine seed which has not been redeemed by producers in connection with the 1947 Seed Loan Program. This means that any proceeds from the sale of this seed above farmers indebtedness plus costs to CCC will be prorated among producers of the seed. The announcement was made to correct a Department press release on Sept. 8 which stated that the CCC would "take title" to the seed which was not redeemed by producers.

State 1948 wheat goals totaling 75,095,000 acres and rye goals at 2,458,000 acres were announced Oct. 2 by the USDA.

Verified-Origin Alfalfa and Red Clover Seed Dealers

The U. S. Seed Certification service has issued a list of all dealers in verified-origin alfalfa and red clover as of Sept. 19.

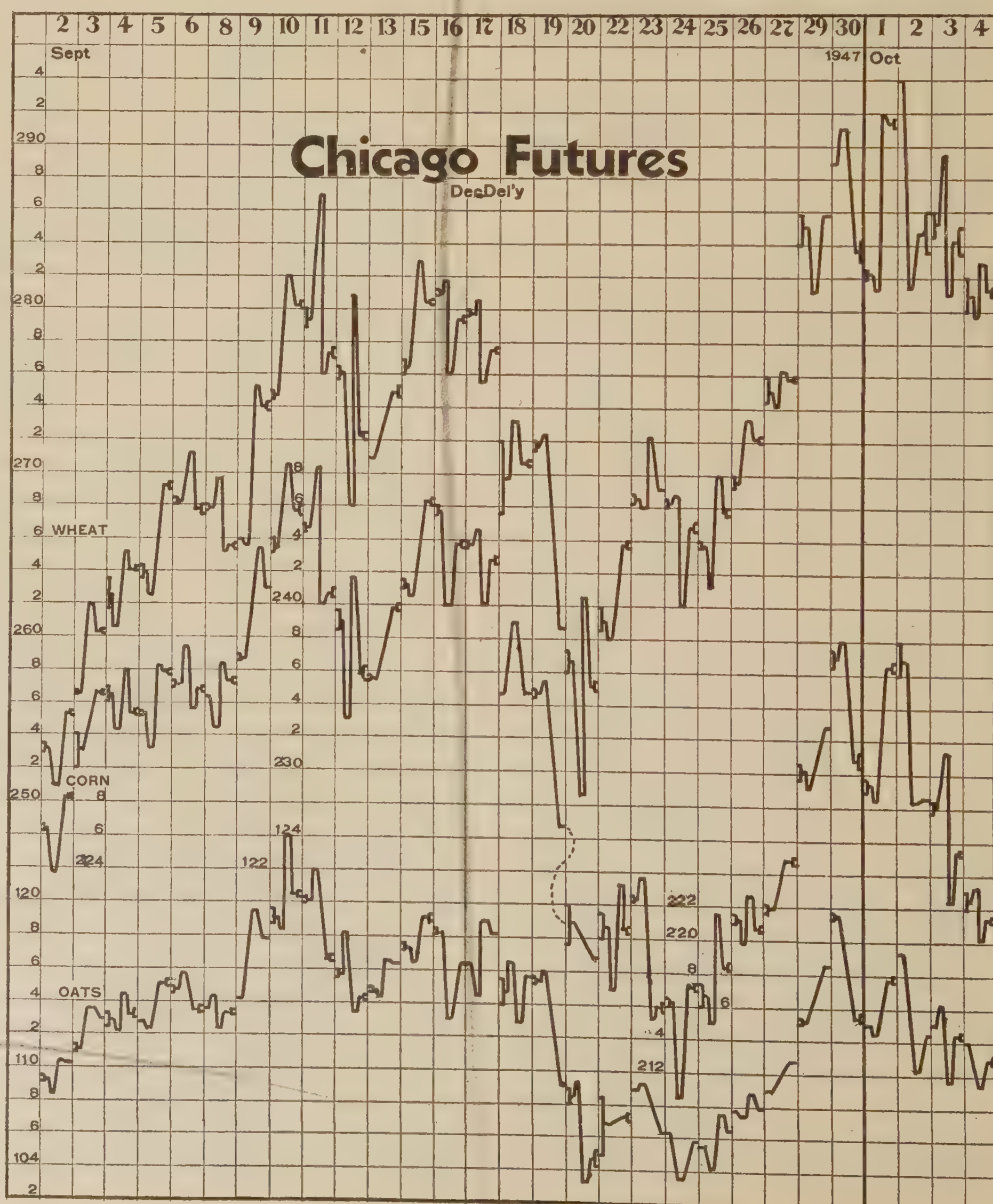
Hybrid Seed Corn Division

A research-industry meeting will be held by the Hybrid Seed Corn Division of the American Seed Trade Ass'n at the Sheraton Hotel in Chicago, Ill. on Dec. 2, according to an announcement by R. R. St. John, of the De Kalb Agricultural Ass'n, who is general chairman of the meeting.

Seed Control Officials Meet

Enforcement practice and more uniformity in state seed laws were discussed at the meeting of the seed control officials of the north central states at the Leland Hotel, Springfield, Ill., on Sept. 17 and 18. A committee of C. A. Stahl, Michigan, A. S. Carter, Indiana and C. H. Keltner, Illinois, was appointed to study the labeling of lawn grass mixtures and determine whether timothy should be classed as a lawn crop or only as a field crop.

Total Canadian wheat milled into flour during the crop year 1946-47 was 127,484,924 bus.



Impact of World Food Situation on Feed Industry

By Walter C. Berger, pres. American Feed Mfrs. Ass'n,
before Grain & Feed Dealers Nat'l Ass'n

I am glad to report that we have had excellent co-operation between the two associations. The only time that Ray Bowden and I ever have any argument at all is when we have a little trouble trying to decide whether a man is a retail feed dealer and then starts to manufacturing some feed, begins growing, and then wondering whether or not he should be a feed manufacturer. Of course, we finally arbitrated those particular cases and finally decided that when a man gets that big in the manufacturing business, then he should belong to both of them, and it is all settled.

"Food will win the war and write the Peace." The trouble is that we don't realize that the peace has not been written yet. Fighting has stopped, but we still have some mighty important problems on an international basis, and we need to remember that particular problem.

A personal friend of mine who has a very top position in the international food distribution problem told me it is his opinion that "unless we do a better job than what we did last year, we had better pull out of Europe." It seems almost impossible to do a better job. For instance, if we were to keep the European and Asiatic countries on the same calorie diet that we had them on last year, this United States would likely have to export possibly 22 million tons of cereals. Thank God, Secretary Anderson, in an earlier meeting when he saw the results of the corn crop, the tendency of the corn crop to change for the worse instead of the better, told them that we could not ship more than 14½ or 15 million tons.

For quite some time, I have personally been of the opinion that it would be impossible to get out of this country 10 million tons without having a definite influence upon the present inflationary spiral that we have in this country today. Now they need 22 million tons; 15 or 16 is not going to do the job. How is this question going to be solved, or decided upon, is hard to tell. I merely wanted to bring up that little background for us before going into the suggestions that I have, for you today, and that is that Mr. and Mrs. America have got to either eat less or export less and it is up to them to decide.

Not Enough Cereals in America

We do not have enough cereals in this country to maintain our present production of protective foods—meat, milk and eggs—and also supply foreign countries at the present rate of export. Mr. and Mrs. America must make this important decision immediately . . . "do you want to continue to consume the quantities of the protective foods—meats, milk and eggs—at the present high rate, or are you willing to make sacrifices to help the war-torn countries get back on their feet? It is your decision . . . either reduce the present high rate of consumption of these foods at home

or reduce the amount sent overseas . . . there is not enough for both. It is up to you to make up your minds as to how far you feel this country should go in offering aid and assistance to European and Asiatic countries who are seemingly in dire need of assistance."

The large amounts of these grains being shipped overseas means less food for livestock and poultry from which we get our meat, milk and eggs. Are the people of this country willing to tighten up their belts and make the necessary sacrifices to give these foreign countries the quantities they ask for, or that they need? Remember, it means more than just paying taxes to provide for such a program. It also means less meat, milk and eggs on American tables.

Is the American citizen willing to give up some of the meat, milk and eggs that he has been eating? Would he be willing, for instance, to drop back from the present peak of 155 pounds of meat per person per year to somewhere near the pre-war rate of 122 to 124 pounds per person? Is he willing to reduce the consumption of eggs from the present high rate as it has been the first six months of this year, nearly 400 eggs for civilians, downward to the pre-war consumption of somewhere closer to the 310 we ate, prior to the war, for civilians.

How about the Producers

How about the producers of these products? Are they willing to reduce their livestock and poultry schedules to conform with these lower rates of consumption? How about you feed men, Are you willing to make similar adjustments downward in your production schedules with the resulting loss? How about labor? Is labor willing to recognize the problem and work at prevailing scales in spite of the fact that the present high rate of income provides a ready market for these relatively high prices that we have today? Are they willing to do that?

Price is the Rationing Factor

Price is the rationing factor that we have left in this country. I don't believe that it would be possible to get back the drastic government controls which would be needed for price control and rationing again in this country. We found out immediately after fighting stopped abroad the way the American public reacted to the government controls. I don't think you can put us back on that.

Sacrifices must be made along the line. All these people, from the producer to the consumer, must accept these sacrifices if we are to do, even partially, the things that are being asked of us by the European and Asiatic countries. These decisions must be made by the American public, the American people, you! and executed through our government, your government and my government in the very near future.

Get in Touch with Congressman

You gentlemen have the most marvelous opportunity to help make this great democracy of ours operate properly. Congress is not in session now so get in touch with the congressman in your area, talk to him, discuss this serious problem with him, let him know how you feel and what you are willing to do; your Congressman wants to know how you feel and what you want him to do. In America, you have the right to tell your Congressman what legislation you want enacted. That isn't true in many countries left in this world.

He wants you to tell him. It is your duty to tell him, to let him know you believe that we should eat less meat, milk and eggs in this country or that you believe we should export less grains to foreign countries. Everyone of you should make your choice known. If you don't, your Congressman is forced to make the decision without your help and you are automatically obligated as a patriotic citizen to co-operate with that decision. Each Congressman wants to follow the wishes of his constituents.

Inform your Congressman of the program you wish put into effect and urge other citizens to do likewise. He will then know which program to support in Congress—to push the export or to throw out that program. It is my opinion that this all-important question of whether we are to eat less or export less must be decided in the very near future. I hope that the men we have elected to Congress will go back into session soon and decide this and other important issues so that the people of this country will know definitely what our program will be.

Cheaper Synthetic Methionine

U. S. Industrial Chemicals, Inc., New York City, has announced that increased production of low-cost synthetic methionine has made the product now available for commercial consumption. This amino acid essential in feed previously had been obtainable only in limited quantities at a cost of several hundred dollars a pound.

Feed Men Meet at Quebec

The general meeting of the eastern division of the Canadian Feed Manufacturers' Ass'n was held recently in Québec City. Following the business meeting, members were entertained at a banquet by the Québec group. Mr. Henri Dubord of the Québec Provincial Department of Agriculture spoke on the problems facing not only feed manufacturers but also the producers.

Feed Conference at Burlington, Vt.

The fifth annual education conference for feed manufacturers, distributors and feeders at the University of Vermont at Burlington, Vt., previously scheduled for Oct. 16 has been postponed until Oct. 23. C. A. Cary, head of the division of nutrition and physiology, Agricultural Research Administration, Washington, D. C., will be the principal speaker.

A tax reduction of nearly \$1,450,000 and the transfer of \$300,000 in accumulated earnings from foreign subsidiaries raised the Quaker Oats Co. net profit to \$7,985,588 for the year ending June 30 according to a recent announcement from John Stuart, chairman of the board.

Feedmen and Producers

By C. M. Ferguson, sec'y Ohio Poultry Council, before Ohio Grain, Mill and Feed Dealers Ass'n

In 1946 Ohio poultrymen purchased 427,000 tons of mixed poultry feeds. This represented a decline of 3 per cent below the 1945 figure, but it was 13 per cent over 1944. Of the 791,000 tons of total mixed feed sold in the State last year 55 per cent was poultry feed. The chickens of Ohio ate four and one half times as much mixed feed as did the hogs and over twice as much as did the dairy cattle. In 1946, the total tonnage of feed sold in Ohio was double that sold in 1936—just ten years earlier. These figures indicate that the feed industry has made a remarkable growth in recent years. Such a growth would have been impossible if the feed man had not been doing a good job of serving the poultryman.

It is not enough that we look at the figures and assume that all is well. Let us take a look at where we have been and where we may be going.

Poultrymen Have Made Money

Poultrymen have made money. The average labor income from well handled Ohio flocks rose from less than 75 cents per hen in the mid thirties to a level of \$3 in recent years. Feed cost did not concern the poultryman too much if egg and poultry prices stayed abreast. During the current spring, we have seen the influence of feed prices getting out of line with egg and poultry prices with the inevitable decline in chick purchases.

Increased Egg Consumption

Egg consumption did the impossible during and after the war. From a pre-war rate of 300 eggs per capita per year to a rate during recent months of 400 eggs is almost magic. Eating habits acquired during the war were maintained in eggs. Let us not lose them. Do you realize that a drop to the pre-war national egg consumption would mean that 7½ million tons less feed would be sold annually over the nation.

Co-ordination is a necessity—the above facts have been pointed out with but one purpose in mind. The various segments of the poultry industry must pull together. You are a part of it. The feed industry, big as it is, is still a part of a much larger industry—that of food production, processing and merchandising.

Ohio Poultry Council

The Ohio Poultry Council was organized four years ago to assist in this job of co-ordination. Your organization has wholeheartedly supported the council. Your \$25 a year membership has been only a token of your interest.

Members of your group have served on committees, on the board of trustees and on the governing board of the Research fund. You have brought to the council a wealth of good advice, valuable experience and untiring effort.

The council program must deal in broad inclusive terms. It cannot be narrow. Its program must work for betterment which will be reflected in your business whether it be feed, produce, breeding, hatching, equipment or what not.

It can best serve that end by supporting programs which cut losses, improve profits,

increase consumption, develop new techniques in production and merchandising and make the poultryman's work more remunerative.

Diagnostic Laboratory

The council has since its inception worked diligently through its poultry disease committee to get a poultry disease diagnostic laboratory established at Ohio State University in Columbus where it can better accomplish two ends.

1. Better serve the industry and the veterinary profession.

2. Provide a stimulus and materials to interest and encourage Vet Students to better serve the industry as practitioners.

The Research Fund, a project of the council has now reached \$60,000. We are still in need of \$40,000 to attain our goal. Your industry has been very generous in your support of the fund. The lid of the gift box is still open and further contributions will be welcomed.

The fund is working. The legislature is currently paying 6 per cent interest on these monies. During this year three graduate students have been working on projects financed by the fund.

Brewers' Dried Grain Production

Brewers' dried grains production during the month of August amounted to 22,400 tons, against 16,400 tons for August, 1946. The total for the 11 month period of 1947 is 204,700 tons against the 193,000 tons for the like period of 1946.—USDA.

Distillers' Dried Grains Production

Distillers' dried grains production during the month of August amounted to 21,200 tons, against 16,900 tons for August, 1946. The total for the 11 month period of 1947 is 381,400 tons against the 309,800 tons for the like period of 1946. The figures for 1947 includes 4,400 tons of dried solubles produced in August.—USDA.

Service to Feed Customers

By Hugh Gordon at Iowa Nutrition School

One of the most important services in our own experiences is that of counseling with our customers with their feeding problems. It may seem a little unusual that with all the information available through college bulletins and farm papers, on proper feeding and with the large percentage of commercially mixed feeds used, that feeding methods need much more attention. However, there are so many variations in available feed supplies from farm to farm and equally as many methods of feeding, that each condition creates a problem.

Every feed dealer and his men who come in contact with the farm trade should study feeding methods. They should be in a position to quickly figure the protein content of the formula used, to recognize the need for additional vitamins, or a more adequate balance of mash and grains and to recognize the need for any change in feeding methods in order to solve a problem that is directly affecting the pocketbook of the customer. Feed requirements and feeding methods will vary with housing conditions, with pasture, or range, and with the physical conditions of the animals or poultry.

The necessity of being a good counselor on feeding applies equally with all livestock

and poultry. Misinformation can cause a great loss in income. We can continue selling our customers only as long as our customers make a profit on their product. Any assistance from us towards that end is most certainly insuring the future of our business.

Iowa Nutrition School

Over 300 feed dealers, distributors and manufacturers attended the nutrition school at the Iowa State College Sept. 25 at Ames, Ia. The school was sponsored by the college, the Western Grain & Feed Ass'n and the Feed Institute of Iowa.

Dr. H. E. Biester, professor of veterinary research at Iowa State College, in his keynote address on Nutrition and Disease stressed the responsibility of the dealer in informing his customers about feeding values.

It was announced at the meeting that the funds provided for the Feed Institute will enable it to begin its research soon. The institute and the Western Grain and Feed Ass'n were hosts at a luncheon served in the Meat Laboratory building of the college.

Kasco Mills Theater Party

The Kasco Mills, Inc., of Toledo have started showings of their complete motion picture program, "The Kasco Theater Party." It is expected by officials of the firm, that "Kasco Cascades", the feature color film will be shown to more than 40,000 during this year.

"Kasco Cascades" gives the farm audience an opportunity to become acquainted with a modern feed mill, since it pictures the operations of the company's mills at Toledo and Waverly. Also shown are scenes in the laboratories, describing the techniques of the analysts and research men in maintaining and improving the quality of the company's products.

More Copra from Philippines

The Philippine coconut-products industry gives promise of early complete recovery. Already the production and export of copra have surpassed the prewar volume by about 100 per cent and exports are expected to maintain or exceed the present 600,000 ton level for the next several years. In addition the USDA announced Sept. 5 that the United States has received a supplemental allocation from the International Emergency Food Council of 40,625 metric tons of copra from the islands.

The total allocation of copra from the Philippines for 1947 is now 375,000 metric tons. In addition, arrangements have been made with foreign countries whereby the United States will receive 3,250 metric tons of copra from their allocations from the Philippines in exchange for copra or coconut oil shipped to those countries from the United States.

The business of 2,256 grain co-operatives passed that of dairy co-operatives in the 1945-46 season to take first place with \$1,459,000,000 worth of business. Dairy marketing ass'ns numbering 2,210 ranked second and the 921 fruit and vegetable co-operatives was third.—USDA.

Grain and Feed Trade News

Reports of new elevators, feed mills, improvements; changes in firms; fires, casualties, accidents and deaths are solicited.

ARKANSAS

Rogers, Ark.—The Farmers Co-operative, dealer in feeds, seeds, fertilizer and general farm supplies, had its formal opening, Sept. 13.—P.

Fayetteville, Ark.—The Farm Bureau Co-operative Mill & Supply Co. at its recent annual meeting returned dividends up to June 30, 1945, amounting to \$39,667.32. The co-operative made a net profit of \$20,693.00 for the year ending June 30, 1947. Its total assets as announced were \$103,992.24.—P.

Wynne, Ark.—Terrific winds and heavy rains trailing into this area from the hurricane that hit Louisiana damaged rice crops Sept. 20 and 21 and the loss was expected to be from 30 to 40 per cent. Rice fields near Stuttgart, especially those bearing heavily, resembled huge wallows as tho a flood of water had passed over them. In some places entire fields were completely down.—P.

Brinkley, Ark.—The Brinkley Elevator & Grain Drier shipped its first carload of rice the week of Sept. 27. The drier was built during the summer at a cost of about \$200,000. The storage capacity is over 75,000 bus., and its drying capacity is 1,200 bus. of rice hourly. The drier was brought here by E. L. Crandall, vice-president and general manager of the Arkansas State Rice Milling Co., in co-operation with the Brinkley Chamber of Commerce.—J. G.

Stuttgart, Ark.—L. C. Carter, general manager of the Arkansas Rice Growers Co-operative Ass'n, after a tour of the rice area following the recent rains and high winds, said loss to Arkansas's rice farmers as a result of the storms may amount to more than \$5,000,000. He listed three important factors in determining future of the rice crop. Sept. 23: Weather of the next 30 days; maturity of the blown rice; availability of combines, which can pick up rice better than binders. Mr. Carter said Nira and Fortuna varieties seem to have been damaged the most. The fields from Stuttgart to Loges Corner seem to have been hit worse than any others, he reported.—J. G.

CALIFORNIA

Kingsburg, Cal.—The San Joaquin Valley district feed meeting was held here Sept. 22, E. C. Dahl and John E. Fishel in charge of arrangements. Harry McClelland, Bank of America, San Francisco, as economist and vice-president in the Lands and Investment department, addressed the meeting, giving his views on the general outlook for agriculture in California and its effect on the state's trade. The October meeting will be held in Tulare, Dewey B. Wells, district chairman, announced. Meetings are held under the auspices of the California Hay, Grain & Feed Dealers Ass'n.

Sacramento, Cal.—The Sacramento area dealers of California Hay, Grain & Feed Dealers Ass'n met here Sept. 19. Clarence Lucas, district chairman, asked Tully Harmon to introduce Sherwood Morrill, State Department of Justice, who spoke on "Know Your Endorser." J. W. Fielder, for a special committee, recommended an informal organization, regular monthly meetings with a different dealer in charge of each program. He suggested each meeting discuss one problem. L. H. Marcks will have charge of the October meeting.

Santa Barbara, Cal.—E. J. Pate, Ventura, chairman of the district meeting of grain and feed dealers held here Sept. 10 under auspices of the California Hay, Grain & Feed Dealers Ass'n, led the round table discussion. Carlos Levy of Oxnard ably discussed the problems of strictly retail outlets at an efficient level. The district will hold its next meeting at Ventura on Oct. 22, when a speaker will be present from larger terminal mills to discuss feed economics. Trucking and delivery costs also will be considered as methods vary considerably, including free delivery in some sections.

Atascadero, Cal.—A group of grain and feed dealers met here Sept. 12 in district meeting under auspices of the California Hay, Grain & Feed Dealers Ass'n. Assemblyman Jas. W. Silliman, also in the feed business in Salinas, spoke informally on legislative activities and the new highway bill. He urged feed dealers to be cost conscious under present inflationary prices for goods and services. Dealers were urged to co-operate to limit losses from feed production loans where certain customers, while owing another dealer, quit buying there and seek new supply sources and a new credit. A general survey of custom service costs will be a special topic at a future meeting. R. W. Buck of San Luis Obispo was elected district chairman; L. D. Hirschler of Atascadero was elected district sec'y. The next meeting will be held Oct. 17 at the Carleton Hotel, Atascadero.

CANADA

Edmonton, Alta.—Work on the feed mill addition for Ogilvie Flour Mills Co., Ltd., is rapidly nearing completion and it is hoped it may be ready for operation in October. Cost of the new mill is approximately \$400,000.

Halifax, N. S.—The Canadian government, through the National Harbors Board is enlarging and improving grain hauling facilities at the port of Halifax, N. S. In addition to the increased elevator capacity there will be expansion of the grain dock facilities, which will allow for the loading simultaneously of three steamers instead of two.—McN.

Vancouver, Man.—Jack E. Gage was elected president of the Vancouver Grain Exchange for the second successive year, and heads the seven-man executive. Other officers elected include P. Wolfe as vice-president, other executive members being John E. Whittle, D. Roy Davis, Vernon Lester, M. W. Berridge and A. H. Thomsett.

Wallaceburg, Ont.—Hawken Milling Co. has started extensive renovation and an addition to its plant in South Wallaceburg. The office and warehouse is to be a story and a half high and will be used for feed mixing. A corn cutter will be among new equipment installed. When completed this fall the addition will have a 24-hr. capacity of 300 bags of feed.

Toronto, Ont.—N. D. Hogg & Co. has been organized, with offices at 95 King St., East. Norman Hogg, M. B. E., B. S. A., is president of the new firm and Francis F. Gosselin is sec'y-treasurer. It will deal in grain, feed ingredients and flour and offers a feed consultant service. Mr. Hogg has had wide experience in the feed trade. He formerly was associated with the Maple Leaf Milling Co., withdrawing from that firm to form his own company.

WINNIPEG NOTES

The Winnipeg Grain & Processors Exchange Clearing Ass'n elected the following officers and directors for the coming year: Directors: C. Gordon Smith, W. J. Dowler, W. Pope, H. L. Saunders, S. A. Searle, J. B. Richardson, W. J. T. Kerr, H. Tooley and C. E. Egglestone. Following a directors' meeting H. L. Saunders was elected president; C. Gordon Smith, vice-president; W. J. Dowler, honorary sec'y, and N. Suarez, acting manager.

The Feed Manufacturers' trade section of the Winnipeg Board of Trade resumed its regular meetings in September following a summer vacation. R. G. Dawson, National Council Representative last year, gave reports at the September meeting on discussions on feed matters at the National Conference at Bigwin Inn. He also submitted a National Conference report on behalf of D. A. Finlayson, National Council Representative, who was unable to attend the meeting. W. Rutherford, chairman of the section, presided.

Alex J. Simpson, who has been connected with the grain trade here for many years, was guest of honor at a farewell dinner recently, prior to his leaving to take up his residence in the United States. Covers were laid for 100 associates and friends in the trade. He formerly was with the local office of Leval & Co., Inc. J. A. McDowell, M.L.A., presided and felicitations and good wishes were extended by S. N. Jones, president of the Winnipeg Grain Exchange, Raymond Schwob of Leval & Co., Inc., John Gordon, L. Pethick, Harry Eddy and W. Poulden. Mr. Simpson was the recipient of a silver-cocktail set as a memento of the occasion.

Margin requirements for rye on the Winnipeg futures market have been increased by 50c to \$1 bu. by order of the Clearing House Ass'n. Rye futures prices in September topped \$4.10 for all-time record high for any commodity on the Winnipeg Grain Exchange, with the exception of flax. Flax climbed above the \$6 mark in July, 1919.

COLORADO

Eads, Colo.—The elevator and stock of J. M. Infield and A. F. Wenger were damaged by fire on Sept. 9.

Haxtun, Colo.—A flat belt operating a blower in the cupola of the elevator of the Huxton Farmers Co-op. Elvtr. Co., broke and wrapped around a motor pulley causing a fire that did slight damage Sept. 13.

ILLINOIS

Emden, Ill.—The Emden Hatchery is constructing a feed house at the rear of its present building.—P.

Champaign, Ill.—Swift & Co. recently installed a truck scale and dump at the local soybean processing plant.—P.

Eldorado, Ill.—The Eldorado Chamber of Commerce is promoting construction of a grain elevator for this city.—P.

Malta, Ill.—We are installing a Fairbanks 50-ton Dial Printomatic Scale at our elevator.—A. Theo. Peterson & Son.

Geneseo, Ill.—The Guild Grain Co., Inc., has completed its tile warehouse and is using the structure for feed storage.

Colfax, Ill.—The Williams Grain Co.'s 70,000-bu. elevator burned Sept. 18 together with 6,000 bus. of corn and 3,000 of oats.

Shawneetown, Ill.—The T. Y. Williams Grain Co. is constructing a drier for corn at its elevator, C. P. Potter, local manager, announced.

Mason City, Ill.—Allison & Co. are building a cob burner at their plant, plans approved by the state fire marshal and insurance company.—P.

Gibson City, Ill.—Hourly production and maintenance repair workers of the Central Soya Division of the McMillen Feed Mills here in an election Sept. 12, voted 144 to 38 against unionization.—P.

Mattoon, Ill.—Fire in a grain bin at the Farmers Grain Co.'s elevator Sept. 11 caused damage estimated at about \$100. The blaze started from heat from an electric light bulb in the heavily loaded bin.

Teutopolis, Ill.—The Siemer Milling Co. has completed the construction of two additional bins giving it 25,000 bus. increased grain storage space. The company's total storage capacity is over 100,000 bus.

Rushville, Ill.—The Schuyler-Brown Service Co. which started selling feeds this year, paid patronage dividends to customers this year in the amount of \$37,854. A new office building is under construction at the plant.—P.

Clifton, Ill.—B. J. Wallace received the first load of oats at his new elevator Sept. 23. Mr. Wallace, who has been a grain buyer here for 13 years and has been mayor of Clifton for the past 12 years, built the elevator this summer on land purchased from Mrs. Anna E. Sill.

Effingham, Ill.—The Fair Feed Co. has completed installation of an elevator and car loading blower, Ray Stanley, manager, announced. The I. C. Railroad has extended its siding to the company's loading spouts.

Jacksonville, Ill.—More than 100 directors and managers of country grain elevators were guests of the Illinois Grain Corp. at a dinner meeting at the Dunlap Hotel, Sept. 16. J. O. Cain, local manager, was the toastmaster.—P.

Champaign, Ill.—Chandler C. Beach, 80, who went into business in 1916 with his father in the B. C. Beach Grain & Coal Co., and continued in the business until his death, died at the Burnham City Hospital, Sept. 16.—P.

Prairie City, Ill.—The Bader Grain Co. is building an addition to its elevator which will include a 93 x 24 ft. feed room, 24 x 30 ft. grinding room, and 14 x 30 ft. platform. New grinding, mixing and handling equipment is being installed.

Bluffs, Ill.—Pouring of concrete at the Farmers Grain Co.'s new elevator is operating on a 24 hr. basis. The bins will reach a height of 60 ft. while the elevator and cupola will be 100 ft. high. Orval Davis is manager of the company.

Cambridge, Ill.—Cyrus Lindquist has purchased a half interest in Moore's Grain & Coal and the elevator will be operated after Oct. 1 as Moore & Lindquist. Mr. Lindquist has been employed as manager of the Henry County Cold Storage Co.'s local locker plant.

Bloomington, Ill.—A meeting of grain dealers of central Illinois was held here Sept. 24 with Guy Jones, manager of the Danvers Farmers Elevator, as chairman. The group discussed the soybean marketing program, the new corn movement, and the box car situation.—P.

Jacksonville, Ill.—Although most soybeans were too green to permit harvest, Morgan County farmers started to put combines in the field the week of Sept. 21. There were many drought-shriveled beans in the first samples. The moisture content was down around 12.5 per cent.—P.

Alton, Ill.—The last week in October has been set as the date for partial operation of the new Russell-Miller Milling Co.'s plant. The mill will not be completed at that time but flour manufacture will begin. Grain now is being stored in the new elevator bins that have been completed and construction of the other bins is being rushed.

Delavan, Ill.—The Federal-North Iowa Grain Co. at its annual dinner meeting here recently announced a dividend payment of 8 per cent. A customers' dividend also was paid. Talks were made by G. F. Klein of Chicago, representative of the Federal-North Iowa Grain Co. and Lawrence Farlow, president of the Illinois Farmers Grain Dealers Ass'n.—P.

Pekin, Ill.—The Tazewell County Grain Co. has been incorporated here, with the following being named as incorporating directors to serve until the first annual meeting: M. S. Gerber, Victor Schwarzen- traub, Dewey Winkler, M. C. Brenne- man, Milo Miller, Elmer Hillman and William Earl Lowry. The company contemplates en- gaging in the grain business sometime in the future. For the present it will engage in the feed business.—P.

Champaign, Ill.—The Champaign County Farm Bureau will stage a countywide grain show here Oct. 23 to 25 in conjunction with the Urbana Fall Festival.—P.

Watseka, Ill.—The Farmers' Grain Co. is building a 24,000-bu. reinforced concrete storage bin, 25 ft. in diameter and 72 ft. high, for soybeans and grain.

Murrayville, Ill.—Froman A. Beach and son, M. M. Beach of Jerseyville, have bought the Cade & Smith elevator. They also operate grain elevators in Jerseyville, Alsey and Winchester. Henry Cade is retir- ing from the grain business after operating the local elevator for 40 years. His part- ner, Guy W. Smith, will manage the plant for the new owners, assisted by Howard Cardwell. Smith began working for Cade in 1919 and the partnership of the two men was effected in 1932.—P.

Altamont, Ill.—Herman and Warren Ho- man who operate the Homan Grain Co. have purchased the building which former- ly housed the Hicks Milling Co. directly across the road from their elevator and are installing the latest type unloading equip- ment there in anticipation of the soybean harvest. The purchase of this property will make two available unloading places, per- mitting unloading without delay, and will double the company's storage capacity, to about 50,000 bus. of small grain.

Lawndale, Ill.—One of the two elevators of the Terminal Grain Co. was destroyed by fire Sept. 20 with a loss estimated at \$40,000. Harrison Cummings, manager, said the loss included 2,000 bus. of corn, 2,000 bus. of oats and 500 bus. of soybeans, and equipment. A G. M. & O. boxcar partially loaded with oats was badly damaged and the oats burned. The company will con- struct a 40,000 bus. concrete elevator to re- place the wooden structure, Harrison Cum- mings, manager, announced.—P.

Ludlow, Ill.—The Ludlow Co-op. Elvtr. Co. has sued Norris Burkland and A. B. Scofield for damages amounting to \$2,000, alleging that on Feb. 12, 1947, the de- fendants sold 2,500 bus. of yellow corn to the elevator at \$1.25 per bushel; that when the time for delivery came there was a freight car shortage and the elevator was unable to take the grain. The elevator claims the defendants agreed to hold the corn for 60 days if necessary but when the company got the corn it had to pay \$2.05 per bushel instead of \$1.25. It is asking the return of the difference, or \$2,000.—P.

Monticello, Ill.—Cecil R. and Glenna Ozier and Jean G. Appleman, co-partners in the White Heath Grain & Supply Co. have filed a damage suit for \$4,450 against George Haines and \$534 against W. P. Thornton alleging that an oral contract was made with the defendants last February for delivery of 5,000 bus. of yellow corn by Haines and 600 bus. by Thornton to the plaintiffs and never fulfilled. A shortage of freight cars at the time of verbal sale was explained to defendants who were re- quested to hold corn until it could be shipped to market, plaintiffs stated. Plain- tiffs sold the grain on this representa- tion, but when they asked for delivery of corn it was refused and they were forced to purchase corn upon the market at high- er price with added penalty for delay in delivery, making a net loss for recovery of which damage suit was filed.

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Producers Grain Corp., federal bonded warehouse.*
Uhlmann Grain Co., Grain Merchants, Brokers.*

ARLINGTON HEIGHTS, ILL.

Pape & Guenther, grain and hay by truck.

BALTIMORE, MD.

Chamber of Commerce Members
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Bison Grain Co., consignments, brokerage.*
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McKillen, Inc., J. G., consignments.*
Wood Grain Corp., consignments, brokerage.*

CEDAR RAPIDS, IOWA

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Lamson Bros. & Co., grain, stocks, provisions.*
Norris Grain Co., grain merchants.*
Quaker Oats Co., grain merchants.*
Uhlmann Grain Co., grain merchants.*

CLEVELAND, OHIO

The Bailey Cain Co., shpr. grain, milfl'd, protein feeds.*
The Cleveland Grain Co., home office.*

COLUMBUS, OHIO

Cummings & McAllister, brokers, grain, feed, oil.*
Dill Grain Co., L. J., mchts.-brokers, grain, beans, feeds.*

CINCINNATI, OHIO

The Early & Daniel Co., grain and feed service.*

DALLAS, TEXAS

Balfour Guthrie & Co. Limited, grain, feed ingredients,
Bates Grain Co., grain merchants and brokers.
Crouch Grain Co., J. C., buyers wheat, corn, oats.*

DECATUR, ILL.

Baldwin Elevator Co., grain merchants.*
Evans Grain Co., grain, Chicago B. of T. Members.*

DODGE CITY, KANS.

Dodge City Term. Elvtr. Co., bonded storage mchdrs.*

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Enid Elevator Corp., operating Enid Terminal Elvtr.
Fenquay Grain Co., optrs., country elvtrs., gr. mdsng.*
General Grain Co., Terminal elevator, grain merchants.
E. R. Humphrey Grain Co., grain merchants.*
Johnston Grain Co., W. B., wheat, coarse gr., fld. seeds.*
The Salina Terminal Elev. Co., milling wheat.

*Members Grain & Feed Dealers National Assn.

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FORT WORTH, TEXAS

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Frank Bailey Grain Co., originators milo kafir corn.
Brackett Grain Co., brokerage, consignments.*
Blowett Grain Co., C. E., brokerage, commission.*
Carter Grain Co., C. M., brokerage and consignments.*
Continental Grain Co., grain merchants.
Herman Dawson, merchandisers, grain seeds.
Great West Grain & Seed Co., specializing wheat & milo.
Producers Grain Corp., federal bonded warehouse.
Transit Grain Co., grains, seeds, concentrates, minerals.*
Uhlmann Elevators Co. of Tex., mdsng., public storage.*

GALVESTON, TEXAS

Thomas F. Shaw, export grain, brokerage, forwarding.

HUTCHINSON, KAN.

Farmers Co-Operative Comm. Co., grain storage.
Midwest Grain Co., grain merchants, country elvtrs.*
Salina Terminal Elevator Co.

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John M. Flynn Co., cash grain brokers.*
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Meservey O Sullivan Grain Co., gr. mchts., consgmts.*
Mid-Continent Grain Co., wheat, kafir, barley, etc.
Norris Grain Co., grain merchants.*
Seonlar-Bishop Grain Co., grain mchts., consignments.
Salina Terminal Elevator Co.
Simonds-Shields-Theis Grain Co., grain merchants.*
Uhlmann Grain Co., grain merchants.*

KNOXVILLE, TENN.

Earle T. Robertson, broker, grains, feeds, ingredients.

LITTLE ROCK, ARK.

C. L. Gordy Co., brokers, grain & grain products.

LOS ANGELES, CALIF.

Bates Grain Co., grain brokers.

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Thomson Brothers, receivers and shippers.

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Stratton Grain Co., grain merchants.

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Nanson Commission Co., grain commission.*
Service Grain Co., grain commission merchants.*
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Morganstern-Pyle Elevator Co. Country run wheat*
Shellabarger Mill & Elevator Co. milling wheat.
Simmons-Romeler-Evans Grain Co.*
Smoot Grain Co.

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E. T. Cusenborden & Co., carlot distributors.*
Wells Co., The J. E., wholesale grain.*

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Labor Grain & Feed Co., grain & feed merchandisers.*

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TULIA, TEXAS

Cowan Grain & Seed Co., Inc., Sudan & fieldseeds.

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Wolcott & Lincoln, Inc., opsrs. Wellington Term. Elvtr.*

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BUFFALO

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CONSIGNMENTS—BROKERAGE
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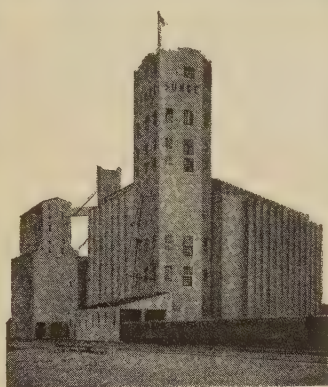
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CHICAGO NOTES

Donald J. Strachan and George G. Strachan have formed a new partnership operating under the name, Strachan Bros.

The following were elected to membership in the Board of Trade recently: Jas. W. Campbell, Delphos, O.; Edw. J. Dostalek, Highland Park, Ill., an employee of the Uhlmann Grain Co., Chicago; Frederick C. Hinman, Brooklyn, N. Y. with A. M. Kidder & Co., New York, N. Y.; Fred B. Gutrich, with A. J. Riffel & Co., Chicago; Chas. J. Acosta, Morgan Davis Co., New York, N. Y.; Chas. G. McClave, ass't to the pres., Montana Flour Mills Co., Great Falls, Montana.

At the annual meeting of Allied Mills, Inc., the following directors were re-elected for three year terms: A. G. Philips, J. R. Cardwell and A. E. Chapman. The directors re-elected as officers of the company: H. J. Buist, president and chairman of the board; J. J. Guinlan, vice-president and assistant sec'y and assistant treasurer; A. G. Philips, vice-president in charge of sales; L. T. Murphy, vice-president in charge of plant operations; E. W. Lenz, sec'y and treasurer.

Earnings before taxes in the Quaker Oats Co. were \$300,000 less during the business year ended June 30, 1947 than the preceding year, while net earnings rose to \$7,958,588 from \$6,471,051, according to the annual report recently issued. John Stuart, chairman of the board, stated the increase in net earnings was made possible by a tax reduction of nearly \$1,450,000 and the transfer of about \$300,000 in accumulated earnings from foreign subsidiaries, earnings not received during the preceding 12 months.

Examinations for grain samplers and inspectors will be held Oct. 25 in a move to improve the grain inspection service of the state department of agriculture, Robt. L. Hunter, president of the Illinois Civil Service Commission, stated. The request for the civil service examinations was made by Arnold P. Benson, director of agriculture, who recently met with representatives of the Chicago Board of Trade, the federal supervision service, and the civil service commission. The examinations will cover all sampling and inspectional positions in the Chicago and East St. Louis grain inspection divisions.

James Woodbury McCulloh, 74, a member of the Board of Trade since 1903 and prominent in the grain trade, died Sept. 30 at his home at 4847 Kimbark Ave. Mr. McCulloh was born in Peoria, Ill., and was graduated from Cornell University. After becoming a member of the Board of Trade, he became associated with Bartlett-Frazier Co. in charge of exports to foreign countries. He was executive vice-pres. at the time of the firm's retirement from the grain trade in 1938 and since that time had been active with his personal investments. He is survived by his widow, Charlotte McCulloh and a son, James W. McCulloh, Jr.

INDIANA

Bunker Hill, Ind.—Edwin Fellers, who recently resigned as manager of the Miami County Farm Bureau Co-op.'s elevator at New Santa Fe, has accepted a position with the Ladd Soya, Inc., northwest of town and will move his family here.

Mexico, Ind.—Myron Taggart succeeded Lowell Knauff as manager of the Mexico Elvtr. Co.'s elevator Oct 1.

Veedersburg, Ind. — The Veedersburg Grain Co., Inc., has installed individual motors on the elevator legs and the cleaner at its elevator.

Pittsboro, Ind.—Hugh J. Woody, 82, former manager of the Fowler Elevator here, died recently at the home of a daughter in Terrell, following a stroke suffered 10 days before.

Boonville, Ind.—Despite the wet weather and rainy season last spring the corn crop in Warrick County will be almost as good as last year, according to Walter Rauth, general manager of the Warrick County Farm Bureau Co-op. Ass'n. Mr. Rauth stated barring early frost, there will be slight damage to the crop.—W. C.

New Albany, Ind.—McDonald & Co.'s mill has been purchased from the estate of the late Morris J. McDonald by Aubrey & Co., feed and grain dealers of Louisville, and the business is being incorporated for \$50,000, to retail and wholesale grains and animal and poultry feeds. Incorporators are Glenn, T. E. and Edward C. Aubrey. The present personnel of the plant will be retained, Edward Aubrey stated.

Morocco, Ind.—The N. Y. C. Railroad Co. is building a spur track three quarters mile long from their main track to the Barnett Grain Co., Inc.'s elevator, which has been without service since January, 1946, when the old C. A. & S. road was abandoned. The company will truck grain from its Mount Ayr elevator to the local elevator for rail shipment. A new Fairbanks truck scale is being installed at the local plant.

Evansville, Ind.—Reports from various counties in southern Indiana, southern Illinois and northern and western Kentucky say that barring heavy frosts, the yield of corn in the Tri-State area this fall will be better than was anticipated. Many farmers will sell their corn as soon as it has been harvested providing the present satisfactory prices prevail. Corn acreage in this section was about the same as last year. Soy beans have yielded well.—W.B.

Princeton, Ind.—Over 250 southern Indiana wheat producers, grain elevator operators, millers and bankers met in Princeton Sept. 29 to honor J. Herb Johnson, of Fort Branch, the 1947-10-acre wheat contest champion. Mr. Johnson, a veteran wheat grower, produced an average of 46 bus. of Vigo wheat per acre to win the prize. Frederick L. Howde, Purdue University president, was the main speaker. Mr. Johnson was presented with a gold watch by Earl J. Heseman, president of Igleheart Bros., Inc., of Evansville.—W.C.

Evansville, Ind. — Lee Patrick, former United States Agriculture Dept. grain representative in Indiana, has been appointed administrative assistant of the Indiana Grain Co-operative, Inc., succeeding Frank Arn of Montezuma, who retired because of ill health. Mr. Patrick will assist in the supervision and operation of the co-operatives' elevators at Beech Grove, Louisville, Evansville, Ind., and Decatur, Ala. From 1936 to his appointment with the Indiana Grain, Mr. Patrick was with the Indiana office of the Production Marketing Administration. He owns and operates a grain and livestock farm in Morgan County.—W.B.

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Santa Fe (Peru R. F. D. 5), Ind.—Charles Egge has succeeded Edwin Fellers as manager of the Miami County Farm Bureau Co-op.'s elevator. He has been working in the Co-op. branch mill at Chili.

Indianapolis, Ind.—Hoosier wheat growers were warned recently by the Indiana Grain Co-op. that much grain is coming to market in a damaged condition. Leo Patrick, Co-op administrative assistant, said "Farmers may lose many dollars before they realize their wheat is going out of condition." He revealed that some cars of wheat received at the Co-op's terminal elevator here in recent days contained as much as 14 to 20 per cent damaged grain.

IOWA

Hinton, Ia.—The Iowa Grain & Feed Co. has been incorporated.

Charter Oak, Ia.—The Critz Grain Co. of Emmetsburg recently purchased the Charter Oak Grain Co.

Collins, Ia.—The Wilder Grain Co.'s office and installation of new scale is nearly completed. The office is 24 x 24 ft., of cement block construction.

Belle Plaine, Ia.—Max Emerson is erecting a mill adjacent to the North Western tracks where he will produce a line of whole wheat and manufactured feeds.

Gray, Ia.—The Gray Mill was sold by Ed Rudnick to Andrew Overgaard, possession to be given Sept. 15. Mr. Rudnick is retiring from business after 24 years here.

Council Bluffs, Ia.—The Blue Star Produce, Inc.'s commercial feed mill has been sold to John Warren Feed Co., Council Bluffs, and is now operated as the Blue Star Foods, Inc.

Clarksville, Ia.—The F. H. Voss Milling Co.'s elevator has been covered with aluminum sheeting. A general modernization program completed at the mill includes improvements to the hoist and scale.

Durant, Ia.—A. B. Nelson has sold the Durant flour mill which he had operated for 44 years to John Fischer of Davenport who took immediate possession of the business. Mr. Nelson has retired from business.

Des Moines, Ia.—A leaky pipeline carrying propane gas into the workshop at the Vy Lactos Laboratories caused an explosion recently in which two workers were injured seriously, Vernon and Virgil Saunders, and blew out approximately 800 sq. ft. of concrete flooring.

Graettinger, Ia.—The old elevator and storage bins formerly used by the Quaker Oats Co. are being taken down. Much of the lumber will be used to build an office building and possibly an annex for the company's new elevator. The 60-year-old elevator had become unserviceable.

Nora Springs, Ia.—The Wiley Milling Co. has opened its local branch in the Miner Mill, which has been closed for a number of years. The local business is managed by Harold Jackson, who has moved his family here from What Cheer. The company also has mills at What Cheer, and Walker, Ia., and warehouses at Prairie du Chien, Wis.

Des Moines, Ia.—Grain grading schools were held recently thruout Iowa as follows: Mason City, Sept. 29; Sheldon, Sept. 30; Fort Dodge, Oct. 1; Des Moines, Oct. 2; Cedar Rapids, Oct. 3. Willis Combs, marketing specialist, U.S.D.A., Chicago, and Howard Kurtz, grain inspection supervisor, Cedar Rapids, were in charge of the schools, assisted by E. S. Dyas, assistant extension agronomist, Iowa State College, and Iowa federal license inspectors.

Muscatine, Ia.—Harry G. Covert, Des Moines, Ia., has been appointed territory supervisor of the Southwestern Iowa territory for the Mississippi Valley Grain & Feed Co., Inc. He will handle sales for the company, distribution of feeds being made thru a dealer organization. Mr. Covert, a former cattle feeder, has been a sales representative for the Acme Feed Co., Chicago, and a sales representative for the Murphy Products Co., Burlington, Wis.

Clarinda, Ia.—Robert B. Smith, manager of the Clarinda Feed & Grain Co. to be opened for business as soon as the Rickel Grain Co.'s elevator is completed, is here to speed completion, and obtain a residence that he may move his family here.

Alden, Ia.—The Alden Farmers Elevator Co., Henry W. Boyenga, mgr., has filed suit in district court against Oswald Lockman asking judgment for failure to fill contract. On May 23, 1947, the elevator avers it bought 3,000 bus. of corn, grade No. 2 or better, for \$1.66 from the defendant and on the same day sold the corn to a commission firm for \$1.83¼. The defendant failed to deliver the corn according to the oral contract and plaintiff has no way to protect itself against its continuing losses in the raising of prices on corn which it bought from the defendant, the suit says. As the price of corn Sept. 8 was \$2.40 per bus. the elevator stands to lose the difference between \$2.40 per bus. and the \$1.66 per bus. purchase price since it sold the entire 3,000 bus. on the market at the time it was bought from the defendant, the suit states. Therefore the elevator asks for a judgment against defendant requiring him to deliver 3,000 bus. of corn.

KANSAS

Salina, Kan.—The Carroll Grain Co. has discontinued business.

Stilwell, Kan.—Thomas W. Conboy, 84, retired grain and implement dealer here, died Sept. 30 at St. Elizabeth's hospital where he had been confined since July 25. —G. H.

Monument, Kan.—J. Ernest Bertrand is building a 125,000 bu. concrete elevator, J. H. Tillotson, Inc., having the contract. The elevator will be completed by the first of the year.

Wamego, Kan.—The Wamego Seed & Elevator Co. recently installed a new feed grinder, powered with a larger motor than was used on the old grinder. It is to install a new sheller soon.—G. H.

Manhattan, Kan.—Web-worms moving in from weedy fence rows are causing serious damage to alfalfa sown this fall in eastern central Kansas, according to Dr. E. G. Kelly, extension entomologist of Kansas State College.—P.

Mayfield, Kan.—Tom Claytor, formerly manager of the Larabee Mills at Wellington, Kan., has accepted a position as general manager of the Mayfield Milling Co.'s plant, Jack Jenkins, owner of the local business, announced.

Topeka, Kan.—Hessian fly damage cost Shawnee County farmers \$70,000 in wheat yields this year, Preston Hale, Shawnee County Agent, reported as he issued a warning to local farmers now planting their wheat in the dust.

Randolph, Kan., Sept. 29—Ground very dry, no rain of any consequence since latter part of June. Some farmers sowing wheat but ground is too dry to sprout wheat. Very little corn.—Randolph Farmers Union Co-op. Ass'n.

Great Bend, Kan.—The Walnut Creek Milling Co. has installed at its plant a new electric dump and hoist capable of handling between 200 and 300 large semi-trailer loads of wheat daily. The unit will triple the wheat handling capacity at the mill.—G. H.

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Greenleaf, Kan.—The Hogan & Sons' elevator was damaged by fire recently, the loss small.

Stafford, Kan.—The concrete tanks of the new 100,000-bushel Independent Co-operative elevator at the south edge of town recently were completed. The four bins are 111 ft. high, and the head house will tower an additional 30 ft. above them, Harrison Brown manager, stated.—G. H.

Bucklin, Kan.—The C. D. Jennings Grain Co. is building a 200,000-bus. grain elevator here. There will be six bins in the new unit, 120 ft. high, three will be round and three will be square. The headhouse will extend an additional 20 ft. The structure should be finished this fall.—G. H.

Wellington, Kan.—Stanley A. Shaft of Wichita is new manager of the feed department of the Larabee Milling Co. here, succeeding Tom Claytor, who has been manager for the past five years. Mr. Shaft previously was with the Kansas Milling Co.'s feed department for seven years.

Holton, Kan.—A new seed cleaner recently was installed at the Rock Island Elevator. This cleaner is capable of handling all kinds of seeds, including oats, clover, lespedeza, brome and alfalfa and will remove a large per cent of foreign seed. Its capacity is about 100 bus. of seed an hour.—G. H.

Hutchinson, Kan.—The remainder of the local property of the Consolidated Flour Mills Co. was sold recently to Guy P. Miller Insulation Co. The property included the office building and warehouse, which were only scorched by the fire that destroyed the mill last May, as well as the ground on which the mill stood.

Jamestown, Kan.—A group of local farmers are considering the advisability of establishing a co-operative grain elevator here. The building would be 40,000 bus. capacity and cost about \$46,000 to build and equip. A meeting to consider the proposition will be held the latter part of September or early in October.

Jamestown, Kan.—The Hart Grain Co. has let a contract for construction of an 80,000-bu. elevator here, an addition to present storage facilities. The new building will be of concrete and steel and will be equipped with up-to-date machinery including feed grinding equipment, A. R. Peterson, local manager, stated.

Kalvesta, Kan.—Milton Boss of Ellinwood, Kan., recently purchased a five-acre site here on which he will build a 50,000-bu. grain elevator costing around \$65,000. Location of the elevator will be on US50N, east of the Evans filling station. The nearest railroads are 20 miles distant, one at Jetmore and another at Garden City, on the Santa Fe main line.—G. H.

Hugoton, Kan.—The broom corn harvest of 1947 got underway recently in Morton, Stevens and Baca Counties. Indications, however, are the crop will not be very large. Brush acreage was small this year and the crop is spotted throughout the territory. Moreover, conditions were unfavorable at planting time. Good stands of the broom corn yielded a good crop, and growers are expecting a nice price for the output. Acreage in Stevens County is 50 per cent below the average for previous years.—G. H.

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ST. LOUIS, MO.

Minneapolis, Kan.—The Bullen-Barker Grain Co., Inc., is making extensive improvements on its building in a remodeling program that includes installation of new and larger windows, installation of overhead doors and insulated walls in the feed room, construction of a new front entrance, modernization of the office, installation of new furnishings, and painting the outside of the structure with aluminum paint.—G. H.

McPherson, Kan.—Fall season with its continued extreme dryness is causing a delay in sowing the 1948 wheat crop. Despite the drouth, several farmers have "dusted in" their wheat but the practice is not being encouraged. Wheat sowed around Sept. 20 is coming up spotted because of the lack of moisture. Balbo rye sowed near Sept. 1 has not yet sprouted. Another reason why farmers are anxious for rains is that they want the cheat and volunteer wheat to

start growing so they can tear out two "crops" before starting to sow their wheat crop. McPherson County fields are in excellent condition as far as preparation of the soil is concerned. The only thing lacking is sufficient moisture. Farmers in this county are expected to sow a larger acreage to wheat this fall than they did last year when they planted 285,000 acres.—G. H.

Marion, Kan.—The Cottonwood Valley Grain Co., with two elevators here, has been purchased by the Trusler-Behymer Co., of Emporia, Menno Harder, owner and manager, recently announced. The business was turned over to the new owner Oct. 1. The Marion Elvtr. Co., along the Rock Island right of way has been owned by Trusler-Behymer Co. for several years. Mr. Harder will keep his interest in the elevator at Aulne. Mr. Harder purchased the Cottonwood Valley Grain Co. a little more than a year ago. It formerly was known as the Marion Co-op. Equity Exchange Elevator, and was managed by Milo Pierce for many years.

LOUISIANA

New Orleans, La.—Jefferson Davis Hardin, Sr., 91, a leading business man here for more than 50 years, died recently. Construction of the publicly owned grain elevator was partially the result of his early planning. He helped found the New Orleans Produce Exchange, parent organization of the Board of Trade.—P.

Crowley, La.—Losses of more than \$200,000 were predicted here as the result of hurricane damage to the rice crop in the Crowley area, which takes in approximately 85,000 acres around this city. Jim Regan, manager of the American Rice Growers Co-operative Ass'n, said, after making a survey of the area, that 10 to 50 per cent of the crop still in the fields had been blown down. He added that about 50 per cent of the crop had been harvested before the hurricane.—P.

MICHIGAN

Brent Creek (Flushing p. o.), Mich.—The Brent Creek Elevator recently installed a new scales with 8 x 22 ft. deck.

Flushing, Mich.—The Flushing Elvtr. Co. recently installed a new 20-ton scale with 10 x 24 ft. concrete deck and dial at its local elevator.

Shepherd, Mich.—Claude H. Estee has sold his elevator to A. D. McIntyre, president of the Frutchey Bean Co. of Saginaw. The sale is being made because of Mr. Estee's ill health.

Climax, Mich.—Ted Bowlus has succeeded Harvey Hesler as manager of the Little Bros. Elevator following the latter's resignation. Mr. Bowlus has been with Little Bros. in their Kalamazoo office since 1939 with the exception of 44 months spent in the U. S. service.

Rogers City, Mich.—The Rogers City Co-operative Co. is building a concrete elevator adjacent to its present plant, the new structure to consist of four concrete bins, 12 ft. diameter and 30 ft. high, topped by a cupola 18 ft. high. Capacity of bins will be 2,800 bus. of grain each. A 400-bu. capacity cleaning mill will be installed.



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MINNESOTA

Sauk Rapids, Minn.—The feed mill of Mooers Hatchery was heavily damaged by high winds recently.

Duluth, Minn.—W. McInnis, state grain weigher, recently retired from service after 25 years in the business.

Parkers Prairie, Minn.—Fire that started in the cupola of the Kraemer Elevator on Aug. 22 did slight damage.

Glenville, Minn.—The Speltz Grain & Coal Co. recently installed corn drying equipment at its elevators here and at Alden, Minn.

Savage, Minn.—Dust in an empty hopper at the top of Cargill, Inc.'s flax mill became ignited recently, causing a small amount of damage.

Bellingham, Minn.—James Ring, who has been manager of the Farmers Elevator at Russell, Minn., for several years, resigned from that position to accept the management of the Bellingham Elevator, taking over his new duties Sept. 22.

Conger, Minn.—The Speltz Grain & Coal Co. has sold its local elevator to Donald Babbitt and Luverne Anderson, who took possession Oct. 1. The Speltz Grain & Coal Co. had been operating the elevator for the past 40 years. It continues operation of its elevators at Albert Lea, Glenville, Alden, Hope, Walters, Emmons, Myrtle, London and Meltonville, Ia. It also has a station at Twin Lakes where lumber, feed and coal business is conducted.

MINNEAPOLIS NOTES

Richard F. Storch, for 10 years salesman for Hixon & Cannon Co. and a grain man for 30 years, died unexpectedly in his office, 272 Grain Exchange, the morning of Sept. 29.

The Maney Bros. Mill & Elvtr. Co., Inc., held a dinner meeting the evening of Oct. 6 at the Dyckman Hotel for dealers. A program of sound movies and short talks was presented.

G. W. Bassett, formerly grain accountant, in the executive offices of General Mills, Inc., will serve as assistant to R. J. Keeler, company treasurer. W. B. Dohoney, former assistant comptroller of the Southwestern Division at Oklahoma City, was named grain accountant in Minneapolis.

W. J. Hoofe has been appointed vice-president in charge of public and industrial relations of Commander-Larabee Milling Co. He has been associated with Archer-Daniels-Midland Co., parent company of Commander-Larabee, since Aug. 15 and will handle public and industrial relations for both companies in the future.—M.

Forrest L. Daniels, assistant merchandising manager of the feed department of Archer-Daniels-Midland Co., on Oct. 1 succeeded George W. Smith as manager of the mixed feed department and Smith will devote his full time to management of the Linseed meal-department, Shreve M. Archer, president of A-D-M announced. Carl Luther, who has been on extended leave, has returned to resume active management of the merchandising feed department. Daniels has been associated with Archer-Daniels-Midland for 10 years, except for a four-year period of service with the Navy. Smith also has been with A-D-M for 10 years. He has been in charge of the mixed feed department since 1939 and of the linseed meal department since 1941.

The Minneapolis Grain Exchange will suspend operations of both the cash and futures markets on Monday, Oct. 13, following Columbus day holiday which falls on Sunday, Oct. 12.—M.

MISSOURI

Doniphan, Mo.—An addition to be used as a warehouse has been built to the O. A. Hall Feed Store.—P.

Tipton, Mo.—Claude Ferguson, manager of the M.F.A.'s local elevator for over 20 years, has resigned and has been succeeded by John E. Sanders.—P.

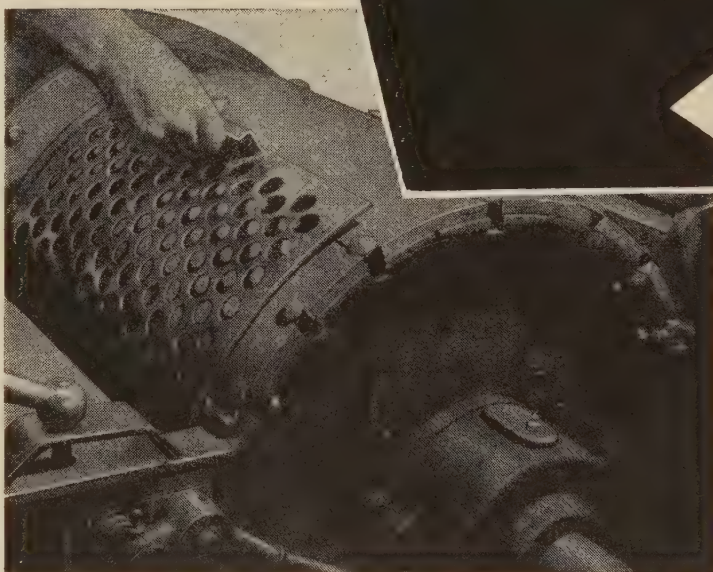
St. Louis, Mo.—August A. Busch, Jr., president of Anheuser-Busch, Inc., suffered a broken and dislocated left shoulder when his horse stumbled on a hurdle at the St. Louis National Horse Show the night of Sept. 16.

St. Louis, Mo.—Ludwig Hesse, 82, former sec'y. and treasurer of the old Kehl Flour Mills, died Sept. 29. He retired in 1924 after being with the flour company 40 years. He was a former member of the St. Louis Merchants Exchange.—P.

Gallatin, Mo.—Fires broke out in the feed and fertilizer section of the Missouri Farmers Ass'n's plant here Sept. 29 and 30. A hole was burned through the roof of the building and through the top of the first floor, dropping fire on feed below.—P.

Bunceton, Mo.—John and Thomas Veulemans, brothers, and their brother-in-law, Andy J. Knipp, have purchased the Bunceton Farmers Elevator. Knipp has been associated with the Tipton Veulemans Elevator. Plans are incomplete as to the operation of the Veulemans & Knipp Elevator in Tipton.—P.

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Parkville, Mo.—The 20,000-bus. Parkville Elevator, one of the oldest in northwest Missouri, has been sold by the E. H. Sullivan Grain Co., to the Continental Grain Co. of Kansas City.—P.

St. Joseph, Mo.—Arthur J. Loutch, manager of the St. Joseph branch of the M.F.A. Co-operative Grain & Feed Co., has been elected a member of the St. Joseph Grain Exchange. Mr. Loutch was treasurer of the company in Kansas City before coming to St. Joseph to direct the local organization.—P.

St. Joseph, Mo.—With the grain markets resuming standard time basis of operation, the grain market broadcasting schedule of the St. Joseph Grain Exchange will become 9:30 to 9:40 a. m. and 1:20 to 1:25 p. m., with the close at 12:10 to 12:15 on Saturday. Dial location is 680 kilocycles. Grain futures, carlot figures, cash grain information, trade news and comment. The station has an extremely broad coverage, extending from the Rocky Mountains to Indiana, and central North Dakota to central Texas.

KANSAS CITY NOTES

The Kansas City Feed Club held a barbecue picnic supper Sept. 27, at the Spear Mills ranch east of Grandview, Mo.

B. C. Christopher & Co., commission house, is occupying its enlarged and remodeled quarters in the Board of Trade Bldg.

Ace R. Cory of the grain department of General Mills, Inc., is a new member of the Kansas City Board of Trade. Mr. Cory succeeded W. H. Mills, who was transferred by the company to its Great Falls, Mont., plant.

Jesse R. Faulconer, Jr., resigned as purchasing agent here for Nutrena Mills, a subsidiary of Cargill, Inc., and has joined the Ward-Steed Co. of Chicago, millfeed and ingredient brokers, as a trader in Kansas City, effective Oct. 1.

Jess B. Smith, president of the Associated Millers of Kansas Wheat and also head of the Kansas Wheat Improvement Ass'n, recently entered St. Luke's Hospital for extensive observation and treatment. He has been confined to his home since late August.

Soma Peto, 59, a member of the Kansas City Board of Trade since 1927, died unexpectedly at his home in Merriam, Kan., a suburb of Kansas City, Oct. 2. Mr. Peto had been connected with the Uhlmann Grain Co. since 1942, following an association with B. C. Christopher & Co. dating back to 1927. His earlier connections with the grain trade here were with the old Terminal Elevator Co., Hipple Grain Co., and Goffe Carkener. Born in Czechoslovakia, Mr. Peto gained his first grain trade experience in Liverpool, being employed by Broomhall and Louis Dreyfus & Co. He came to the United States in 1914 and was employed briefly in New York and Chicago, coming to Kansas City in 1916.

Harry G. Stevenson, 64, assistant sec'y of Flour Mills of America, Inc., and for many years wheat buyer for its subsidiary, Kansas Flour Mills Co., died unexpectedly Sept. 27 of a heart attack suffered while he was playing golf. He had performed his regular wheat buying operations on the floor of the Board of Trade in the morning and was playing golf with associates in the afternoon when he suffered a heart attack on the third tee. He was rushed to his home, dying soon after his arrival there. Mr. Stevenson became a member of the Kansas City Board of Trade in 1920, at which time he was associated with his father in the Stevenson Grain Co. In 1922 he became connected with the Equity Union Grain Co., and in 1925 went with the Kan-

sas Flour Mills Co. as wheat buyer, which position he had held ever since.

MONTANA

Chester, Mont.—The Farmers Union's new 50,000-bu. elevator has been placed in service. Altho not completed, grain is being received for storage, Frank Schnebly, manager, stated.

Grass Range, Mont.—The Montana Elevator Co. is erecting a 30,000-bu. 27x40 ft. annex to its plant. The original Montana Elvtr. Co.'s elevator was destroyed by fire last spring and the company since has been operating the former Atlantic elevator, which is inadequate for its needs.

Poplar, Mont.—Dale Monson of Dore, N. D., is new manager of the Poplar Elvtr. Co.'s elevator, succeeding Lee Baer. Mr. Baer has accepted a position as traveling representative in Montana for Hallet & Cary Co., Minneapolis, Minn. Mr. Monson has been assisting his father, E. A. Monson, who is manager of the Farmers Elevator at Dore.

NEBRASKA

Bruning, Neb.—John G. Ough has succeeded C. J. Casper as manager of the Farmers Grain Co.'s elevator.

Gordon, Neb.—The Magowan Grain Co. is planning to build a 150,000-bu. concrete elevator here early next spring.

Fairbury, Neb.—Seeding of fall wheat has started in this area and observers report very little evidence of Hessian fly.—P.

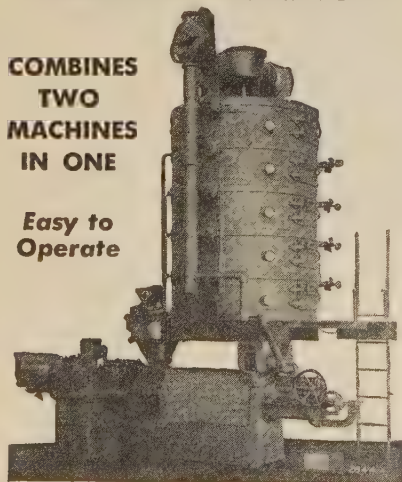
North Loup, Neb.—The forty-sixth annual Popcorn Days celebration was held here Sept. 9-11 inclusive. The festival was marked by excellent entertainment programs, exhibits, parade of floats and crowning of the Popcorn Queen, and distribution free to every visitor a bag of popcorn.—P.

Rushville, Neb.—The 25-ft. head house of the Northwest Grain Co.'s new elevator has been built. A 20-h. p. motor to operate machinery is being installed. The remainder of the grain elevating and loading equipment will be installed at once. It was planned to have the elevator ready for operation by Oct. 1 if all machinery arrives as scheduled.

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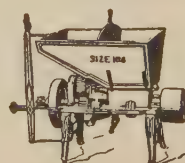
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THE DUPLEX MILL & MFG. CO.
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THE N. P. BOWSHER CO.
SOUTH BEND INDIANA

North Platte, Neb.—Burglars forced an entrance to the office of the Day Milling Co., and broke the dial from the safe in an unsuccessful effort to open it.—A. G. T.

Bayard, Neb.—Jake Ehrhardt, manager of the new 40,000-bushel bean elevator here, said he expects to handle 50,000 bus. of beans this season and that the figure will climb steadily as more land is brought under irrigation. The new elevator is of cement and sheet metal construction. Trucks were hauling soybeans to the elevator even before it was completed. A railroad track gang has been constructing a spur line to the plant and the city has installed a new power line to the elevator.—P.

Rulo, Neb.—When J. Richard Sells, manager of the Dannen Elevator, sold a 200-bu. load of corn to a trucker at \$2.50 per bushel and accepted a \$500 check in payment, the corn was soon out of sight, and so is his money, but the check is still bouncing around. Drawn on a Gallatin, Mo., bank, when Sells forwarded the check for payment it was returned with a notation "signer unknown." Richardson County Sheriff Vern Atkins has asked Nebraska and Missouri officials to pick up the trucker—if he is found.—G. H.

NEW ENGLAND

Norway, Me.—Fire spreading from a burning garage caused heavy damage to the feed mill of Norway Farmers Union on Sept. 19.

Boston, Mass.—Don Wyrick, well known to formula feed manufacturers and farmers as a representative for feed ingredient companies, died unexpectedly at his home in Melrose Sept. 21. Recently he became an associate of Kolb & Marsh, Boston.

NEW MEXICO

Portales, N. M.—The warehouse of the John L. Denning Broomcorn Co. burned Sept. 20. Company headquarters are at Wichita, Kan. One thousand bales of 1946 broomcorn and five bales of 1947 broomcorn were destroyed. Very little of the stored corn belonged to the company, farmers and buyers having stored much of their crop in the warehouse which was the only one in the area. The loss was insured.—G. H.

NEW YORK

Gouverneur, N. Y.—Fire originating in a bin of distillers grain on Sept. 23 caused heavy damage to the Gouverneur Co-operative Ass'n's plant.

Riverhead, N. Y.—The Co-operative Grange League Federation Service, Inc.'s grain warehouse and duckfeed manufacturing plant burned recently, the damage heavy to building, machinery and grain. The company announced it would resume operations at once in a plant in the western part of Riverhead.

BUFFALO NOTES

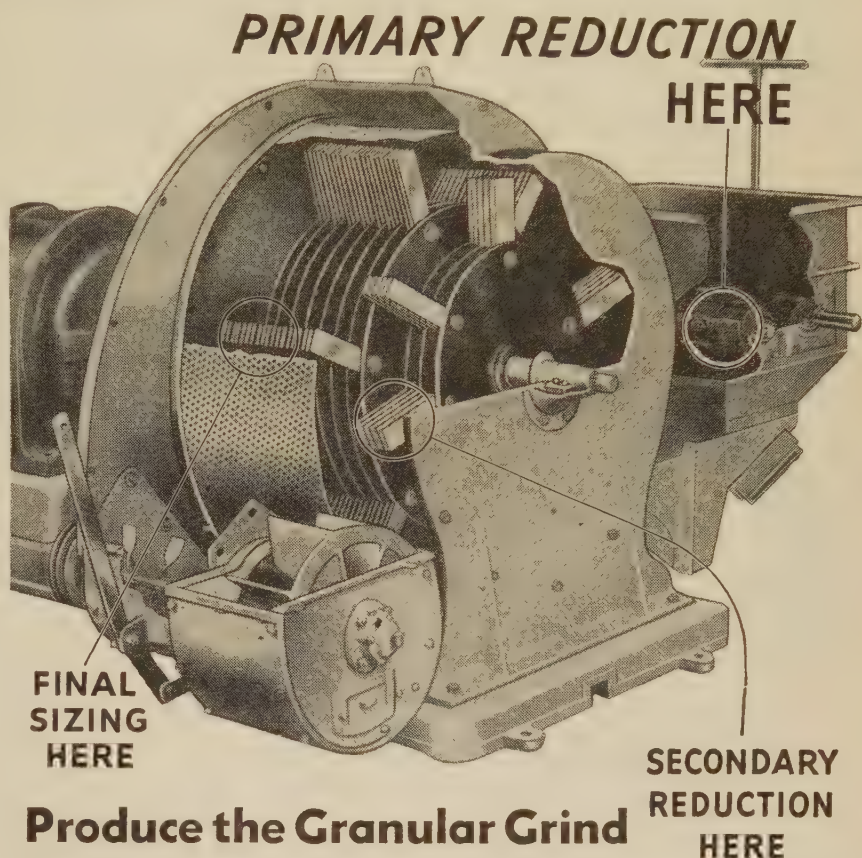
Buffalo, N. Y.—Sparks from foreign particles of metal passing thru a malt grinder on the second floor, caused an explosion and fire at the Martime Milling Co., Inc.'s elevator, 278 Hopkins St., recently, which caused \$1,500 damage and sent Frank Snyder, 54, a miller, to Emergency Hospital with a fracture of the left shoulder. Snyder was thrown against a wall of the mill by the blast which hurled the 40-pound hop-

per lid up to the third floor of the elevator. A flash fire that followed was almost completely extinguished by the mill's sprinkler system, which was set off by the explosion. Chief Manning said damaged grain accounted for most of the loss.—T.

Wm. Walter, 72, foreman for the Black Rock Milling Corp. for 40 years before his retirement last November, died Sept. 18, after a six-weeks' illness.—P.

Howard E. Evert, head of the Buffalo office sales department of Allied Mills Inc. for 12 years, has resigned to become head of the Buffalo Paint & Specialties Inc. of Buffalo which he has purchased for \$50,000.—T.

Republican Assemblyman Gerald F. Sullivan on Sept. 22 "with the object in mind" of raising rates at the state-owned Oswego elevator to the prevailing charges at privately owned Buffalo elevators, appealed to Gov. Thos. E. Dewey to launch an investigation of factors involved in the Port of Buffalo's dwindling grain trade. Grain receipts are the lowest in years, he pointed out in a letter describing the declining shipments. Factual evidence of the decline was presented in reports of the Corn Exchange and Lake Carriers Ass'n to a Buffalo Chamber of Commerce subcommittee on port and water way facilities at a recent special meeting here called to discuss the Buffalo grain situation.—T.



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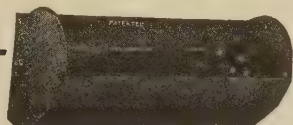
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THE MILL THAT PRODUCES THE GRANULAR GRIND!			

NORTH DAKOTA

Hartland, N. D.—The Carpio (N.D.) Union Elevator Co. has purchased the old St. Anthony & Dakota elevator owned by the Hartland Farmers Union Elevator Co. and is moving it to Carpio.



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SUPERIOR ELEVATOR CUPS**

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MADE STRONGER
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GREATER CAPACITY**

and will operate more efficiently
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cups.

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MOLINE, ILLINOIS

for names of distributors
and analysis form No. 20.

OHIO

East Liberty, O.—The East Liberty Elevator recently installed a new seed treater for smut and other fungus diseases.

Hamilton, O.—The Buckeye Feed & Supply Co. is erecting a 57 x 70 ft. building of concrete blocks and glazed tile for a display room.

Delphos, O.—The Delphos Grain & Milling Co.'s 500,000-bu. elevator that is nearing completion is being built by Felts & Jack Const. Co., Inc.

Marysville, O.—Burglars recently broke into the main office of the Ohio Grain Co., finding for their trouble \$4.80 in a cash drawer. No money was in the safe.

Kirkwood (Sidney p. o.), O.—Edward Petersimes pleaded guilty to a charge of taking and operating a truck without the consent of the Kirkwood Grain Co. in April.

Ada, O.—The Ada Farmers Exchange's new elevator was completed Sept. 20. The four bins rise to a height of 60 ft. and are topped with a 40-ft. high head house. The structure will be used during the soybean season.

Pandora, O.—Francis Kemf, former grain elevator owner, is erecting a mill near his place of business in the southeast part of town. He will install modern grinding equipment in the 40 x 80 ft. building. Storage capacity will be 6,000 bus. He expects to start operations about Nov. 15.

Columbus Grove, O.—The Columbus Grove Grain & Supply Co.'s elevator is near completion. The structure replaces an elevator on another site that was destroyed by fire last March. Machinery is being installed and it is hoped to have the elevator in operation in time for the soybean harvest.

Columbus, O.—New members recently enrolled in the Ohio Grain, Mill & Feed Dealers Ass'n, Inc., include: Central Mills, Inc., Dunbridge; Eidson Coal & Feed Co., Beattytown, Springfield; Kirby Elevator, Inc., Kirby; Medina Farmers Exchange, Medina; Swanton Milling & Elevator Co., Swanton.—C. V. Thomas, sec'y.

Columbus, O.—The Gwinn Milling Co. was taken over Sept. 27 by the Continental Grain Co., New York, acquisition being under a lease basis. Full scale operations on a grain trading basis were resumed Oct. 1. The Gwinn organization recently leased its elevators here to the Fayette County Farm Bureau Co-operative Ass'n.

Wooster, O.—The 1947 corn crop of Wayne County has been damaged to the extent of \$1,000,000 from frost. Planted about a month later than usual the county's 50,000 acres of corn had made progress toward a comeback in August and September, but was hit hard by the frost which came about ten days earlier than usual.—P.

Holgate, O.—The Holgate Grain & Supply Ass'n leased a site from the Baltimore & Ohio Railroad on which it will erect a 40,000-bu. elevator to replace the one that burned recently. A five-car siding will service the new elevator. A seed house will be built on the site of the former elevator, Ralph Clark, sec'y of the association, said. Coal yards and feed grinding as well as the office will be maintained there. A grain drier will be incorporated in the construction of the new elevator, Mr. Clark stated.

Marion, O.—Representatives of the McMillen Feed Mills Division of the Central Soya Co. held a two-day sales meeting here recently. Twenty-eight company representatives were present and discussed sales problems in the field and received latest findings on feed facts and consumer information. Ralph Holder, Decatur, Ill., chief nutritionist for the McMillen Division reported the latest nutritional research findings.

TOLEDO NOTES

The Sheets Elevator Corp. is making plans to revamp its machinery, which will increase its output considerably.

Kent Keilholtz, retired Toledo grain dealer, who now resides in Hollywood, Cal., was a visitor at the Toledo Board of Trade last week. Mr. Keilholtz is an honorary member of the Toledo Board.

P. A. Kier, manager of the National Milling Co. is back at his desk after an absence of several days on account of three broken ribs which he suffered when he fell in the bath tub at his home.

Alois J. Babione, 50, owner of a general feed store at Secor Rd. near McGregor Lane, was taken to St. Vincent's Hospital in a serious condition with a small rifle wound in the chest Sept. 19. A woman neighbor had been called by Mr. Babione, who was standing in the yard back of his store. Relatives stated he had been in ill health recently and had leased his store to a manager.

OKLAHOMA

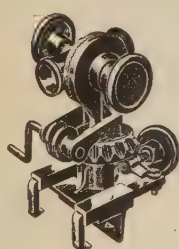
Enid, Okla.—The Union Equity Co-operative Exchange is contemplating construction of another 2,000,000-bu. storage annex of the hexagon design despite the two breaks in the new elevator structure this season. E. N. Puckett, general manager, stated. Mr. Puckett said inadequate reinforcement at the expansion joints of the large "E" elevator was responsible for the recent break on the south-center of the elevator.

PACIFIC NORTHWEST

Spokane, Wash.—The Pacific Northwest Advisory Board Sept. 26 predicted increases of 31.3 per cent in grain car loadings; 10 per cent in dried peas and beans.—F. H.

Walla Walla, Wash.—With improved soil moisture conditions east of the Cascades fall seeding of winter wheat was general. In some sections more rain is needed for better seeding conditions. In Whitman County precipitation this month has put summerfallow in excellent condition for fall seeding. Most acreage will be fall seeded.—F. H.

Madras, Ore.—Fire of undetermined origin destroyed the Pacific Supply Co-operative wheat warehouse four miles south of Madras, Oct. 2, with a loss estimated at about \$100,000 by Phil Ferrell, manager, covered by insurance. Included in the loss were valuable stocks of ladino clover seed, the first to be grown in this area, and currently selling at \$1.80 per pound. Also stored in the structure were quantities of wheat, oats, barley and rye. In addition three empty box cars were destroyed. Another heavy loser in the fire was R. F. Wells, grain buyer, who had some \$15,000 of grain in the building.—F. H.



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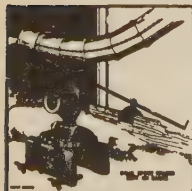
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The new Gridley Hoist handles any load up to 15 tons more economically . . . more quickly! Sturdy, all-steel construction assures dependability and lasting satisfaction. Finger-tip electric control . . . safety forwarding and reversing switch . . . heavy-duty motor and gear reducer. Wooden platform inside heavy steel cradle prevents sliding and provides smooth surface for truck or wagon.

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Sure! I'm interested in increased business and greater profit. Send me free illustrated folder and complete details on the new Heavy-Duty Gridley Hoist.

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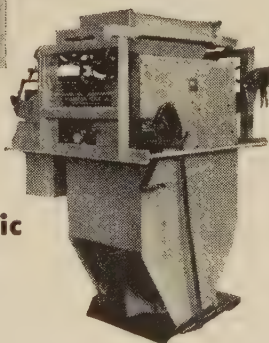
WHERE

space
accuracy
compactness
convenience

ENTERS IN...

WHEN GRAIN IS
SHIPPED OUT...

Use Richardson Automatic
Shipping Scales



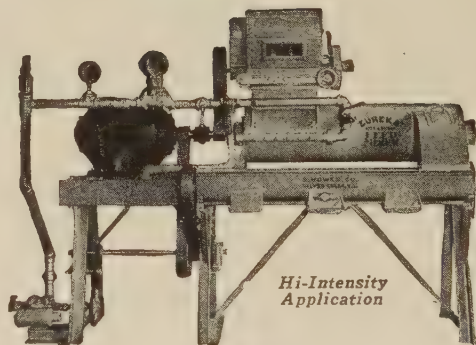
- Today space is at a premium in country elevators. Richardson *high speed* scales move grain out of the house fast.
- Every ounce of grain shipped must be weighed and recorded accurately. Richardson *equal-arm lever* assures a correct balance of each draft. Mechanical counter and ticket printer guarantees accuracy of each weighing and total shipment.
- Direct car loading from cupola is possible with Richardson Scales because they are compact and occupy little headroom—require little new construction.
- Automatic operation makes shipping easy and convenient for operator. The recorder and ticket printing counter is set at zero and scale weighs out grain automatically.

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Hi-Intensity
Application



Hot mix

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for bulky sweet feeds

Quick, deep penetration—uniform saturation that produces a 'Smooth sweet mix'—at large capacity—at small per-ton mixing cost . . . The 'Dynamic' is today's simplest, safest, cheapest-to-use system for 'hot'—or 'cold'—molasses mixing of all bulky feeds.

Ask for Catalog J-165.

S. HOWES CO., Inc., Silver Creek, N. Y.

Uniontown, Wash.—The Uniontown Grain elevator collapsed Sept. 25 during a severe storm when struck by lightning and 30,000 bus. of wheat were spilled over several hundred square feet of ground. According to company officials the building will be a total loss. Rex Pardue, manager, narrowly escaped being trapped in the driveway of the large corrugated iron and concrete elevator.—F. H.

Bautm, (Odessa p.o.), Wash. — Wheat loading came to a halt at the Odessa Trading Co.'s elevator recently when a skunk took up his abode in the elevator pit. With cars waiting in a co-operative effort to make it easy for the skunk to crawl out of the pit where elevator machinery is located, he refused to vacate. On the second day it was decided if he wanted to stay in the

pit the crew would leave him there. Elevator machinery was started and five cars of wheat loaded out, the skunk watching the operations of the machinery warily, while a cloud of wheat dust settled down on him. At last reports he was still in charge.—F. H.

Portland, Ore.—With most of the '47 crop marketed, Oregon wheat growers are pushing ahead with fall plantings under generally favorable conditions. In all except Umatilla County, seeding is progressing well ahead of normal, and is more than 50 per cent completed, with adequate soil, moisture in most sections to give the crop a running start. Wheat is already up and growing on many farms. In Umatilla, the state's No. 1 wheat county, County AAA Sec'y James Beamer said soil moisture in

summerfallow is slightly below normal after the dry summer, and most farmers are waiting for more rain before starting seeding operations.—F. H.

PENNSYLVANIA

Fredonia, Pa.—Spontaneous combustion in a bin of distillers grains on Sept. 6 caused a slight loss at Freyermuth Mills.

Bergey, Pa.—Fire recently destroyed the feed mill of Russell K. Long on the Old Sumneytown pike here, together with the tons of feed, grain and machinery. The loss was estimated at \$25,000.

Corry, Pa.—The new and modern G. L. F. feed mill opened its warehouse Oct. 3 marking the completion of the \$23,000 modernization and expansion program. The new mill is located on Pennsylvania Ave. and is 40x120 ft. Wellington Wheeler, district G. L. F. manager, stated milling of grains in transit would not be started at once but will begin in the near future.—T.

Erie, Pa.—This port is the victim of distorted economic conditions which have led to a decline in grain receipts, according to Capt. P. J. Grant, who handles the task of keeping cars ready for the Pennsylvania grain elevators here. The decline of the Canadian dollar, the desire of that country to utilize the All-Canadian route for her grain, car shortages and many other items make up the slack period in grain operations here. However, a good winter storage fleet here is anticipated again this year.—T.

SOUTH DAKOTA

Menno, S. D.—The Menno Milling Co. has been purchased by the Ibis Milling Co., Roland Ibis, Ivan Ibis, owners.

Sioux Falls, S. D.—E. A. Woodard resigned as general manager of the Western Soybean Mills here, effective Oct. 1.

Yankton, S. D.—The Yaggie Feed Mill burned recently, a considerable amount of grain and valuable machinery included in the loss estimated by Frank Yaggie, owner, to about \$50,000.—M.

Emery, S. D.—R. W. Cochrane has sold his elevator to a group of local farmers who will take possession of the business in the near future. Mr. Cochrane is retiring from business because of ill health.

Ipswich, S. D.—Construction of the Farmers Equity Elevator is underway, H. O. Samp, manager, announced, after many difficulties have been overcome. The Johnson Sampson Const. Co. has the contract.

Hartford, S. D.—The Co-operative Farmers Elevator processed more than \$224,000 worth of grain during August, "the biggest month we have had in the 36 years I have been with the elevator," George Mahl, manager, reported.

Hayti, S. D.—John T. Bell has been named manager of the Farmers Elevator, succeeding the late C. A. Ripley who held the position for 17 years, until his death last month. Mr. Bell was assistant in the elevator for four years.

Sioux Falls, S. D.—Virgil H. Scroggs, director of research and distribution for Western Soybean Mills, resigned, effective Oct. 1. He will be associated with a new industry engaged in the manufacture of basic concentrates and minerals for livestock.

Douglas



HEATING IN STORED GRAIN

Insects "breathe"—grain "breathes"—and the combination of these actions on grain in storage results in heating. There is no question that damage by heating causes a great amount of loss every year during the normal storage period.

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In addition, of course, users of TETRAFUME have the decided advantage of safety and economy in their fumigating program.

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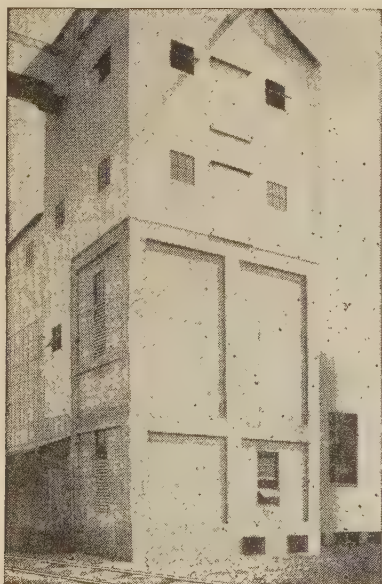
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DELTA WAREHOUSE CO.
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VENTILATING CO.
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SOUTHEAST

Charleston, W. Va.—G. A. Danner, 76, at one time a member of the J. A. Carr Feed & Produce Co., died Sept. 18 at Cocoa, Fla.—P.

Broadway, Va.—The M. C. Showalter Co., Inc., has been formed, maximum capital, \$200,000, to conduct a general feed, milling, merchandise and supply business. M. C. Showalter is president.

TENNESSEE

Dresden, Tenn.—Cayce Spikes will carry a full line of feeds in connection with a grocery store he is opening here.—P.

Dresden, Tenn.—Talmage Glisson and Homer Brundige have opened a feed mill here after weeks of delay because of shortage of transformers.—P.

Lebanon, Tenn.—The Lebanon Milling Co. started construction of its plant about Sept. 1 and it is expected to be ready to open for business early in October, Carl Atherton, Jr., and Mrs. Tabitha Ferguson, its owners, announced. Both have been connected with the Barry-Carter Milling Co. here for several years, Mr. Atherton as manager, and resigned their positions there, effective Oct. 1. Otis Lemons, for several years with the Barry-Carter Milling Co., will be plant manager of the new concern. The new plant is located at the site of the old N. C. & St. L. depot. In addition to complete lines of flour, feeds and grains, a custom grinding service will be maintained.

TEXAS

George West, Tex.—A total of 286 carloads of small grain were reported shipped from George West and Three Rivers this season.—H. N.

Orange, Tex.—The Orange Rice Mills, Inc., was loading a 4,200,000-lb. cargo of rice for Cuba aboard the SS Andrew J. Higgins, a Nicaraguan boat, Sept. 29 and expected to complete the job in three days. Hunter Beaty, president of the Chamber of Commerce, said the cargo was one of the largest ever loaded at a Gulf port.—P.

Dallas, Tex.—Russell-Miller Milling Co. is building an addition to its plant. The addition, to be built atop the one-story warehouse, will be 61x78 ft. and equivalent in height to a 6-story building, and will house a new packing room, blending plant, laboratory, and 27 bins for bulk storage with approximately 27,000 cwt. capacity. The Jones-Hettelsater Const. Co. has the contract. The new plant is scheduled for completion by Feb. 1, and will be of fire-proof, reinforced concrete construction.

Lubbock, Tex.—Work has started on construction of Standard Milling Co.'s new milling plant to be built on the site of the plant destroyed by fire Aug. 27, 1946. The warehouse will be surmounted by a four-story mill house. The elevator and storage building to be built adjacent will have storage capacity of 150,000 bus. of grain. The elevator cupola will bring height of the structure to 150 ft. Walker Stanton, manager, stated the plant will cost over \$200,000 and will process 250 tons of livestock and poultry feed mixes daily.

WISCONSIN

Kansville, Wis.—Henry L. Casey now is operating under the firm name of Wisconsin Hay & Grain Co.

Withee, Wis.—John Mertens has opened the Mertens Milling Co., to sell, feed, seed and other farm products.

Abbotsford, Wis.—E. J. Crane & Sons are constructing a 24x85 ft. feed mill and warehouse, two stories high.

Madison, Wis.—The warehouse of the Hoffman Feed Co., Inc., was damaged slightly by high winds Sept. 17.

Neillsville, Wis.—Wilbur Joyce is building a grist mill and feed storage building, concrete block, one-story and partial basement, 40x60 ft.

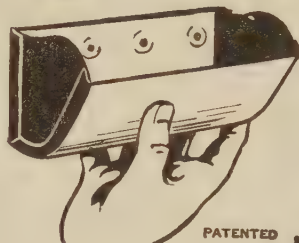
Princeton, Wis.—Otto Warnke recently purchased a feed mill, store, tavern and home at Center House. He will be assisted by his sons, Paul and Donald, in operating the business places.

Greenwood, Wis.—The Amundson Feed Mill and store was purchased recently by the Greenwood Co-op. Ass'n of which Ernest Berg is manager. The feed department will be headed by Ed Stangret, formerly employed by Mr. Amundson, former owner of the mill.

Milwaukee, Wis.—The Lake Carriers' Association reports that lake shipments of grain to Sept. 1 this season totaled 189,979,836 bus., an increase of about 30,000,000 bus. over the same period last year. The increase was in face of sharply curtailed shipments from Duluth-Superior.—P.

More Grain Coming In

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If you've got



THE BUCKET THAT
PERFORMS BEST
AND DELIVERS MOST

If your elevator legs are not handling the volume you expect of them, let us show you how "Nu-Hy" Buckets will increase your capacity without expensive alterations. Write for Form No. 76 to enable us to make recommendations. No obligation incurred.



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TRADE MARK REG. PRODUCTS U.S. PAT. OFFICE

THE TEST OF A GRAIN FUMIGANT

If you use grain fumigants very much, you eventually learn that, even before considering effectiveness and cost, you should decide whether a product is SAFE. This means:



Free from hazard to life or health.

Free from inflammability.

Free from explosiveness.

Free from adverse effect on grain.

If a product doesn't meet these tests, its effectiveness or low cost is unimportant.

THE **Weevil-Cide** COMPANY
THE DEPENDABLE GRAIN FUMIGANT
1110 HICKORY STREET
KANSAS CITY, MO.

Manitowoc, Wis.—The Rahr Malting Co. has its new car dumper in operation. The recently installed dumper, part of a modernization program undertaken by the company two years ago to replace outmoded and antiquated facilities, electrically operated, will pick up a car of grain weighing 50 tons and unload it in six minutes. The company is pushing completion of the marine tower at the foot of South Sixth St., which is connected with the plant by an underground concrete tunnel and special conveyor belt. Good progress also is being made on construction of the kiln for which ground was broken about two months ago. McKenzie-Hague Simmons Co. are the contractors.

WYOMING

Lusk, Wyo.—Tri-State Milling Co.'s elevator sustained a small loss from high winds recently.

How to Help Europe

Clarification of the terms on which European nations will be aided through the Marshall plan was urged by Harry A. Bullis, pres. of General Mills, before the Federal Reserve forum in the Nicollet Hotel at Minneapolis Sept. 18.

"We should establish conditions that will

permit Europe to help herself," Bullis told the dinner meeting, "and that will result in an economy which has a chance for prosperity so that we won't have to continue loaning forever, and so that Europe can repay us."

He suggested that the economic pattern that has made America great might be desirable for Europe.

American freedom of opportunity, speech, press, and of travel opportunities, he continued, would fit Europe well. Bullis said these changes would permit Europe to "achieve greater prosperity by specialization, larger markets and mass production."

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Wanted and For Sale

The rate for advertisements in this department is 40 cents per type line each insertion

ELEVATOR FOR SALE

FOR SALE—Ironclad Elevator in Central Michigan. All new machinery for grain, feed, seeds and beans. Address: 99U5, Grain & Feed Journals, Chicago 4, Illinois.

FOR SALE—20,000 bu. capacity grain elevator in northwestern Ohio. On B. & O. Railroad siding. Now operating. Grain dryer, 1946 dump body Ford truck. David Finkle, Milton Center, Ohio.

FOR SALE OR LEASE—365,000 bu. Grain Storage Elevator. Eight concrete bins, track scale, 40 ft. truck scales. Located at Mildred, Kansas, on M.K.T. Railroad. Good soybean producing area. Write or phone H. F. Johnson, Midland Industries, Inc., Independence, Ks. LD-11

FOR SALE—Grain elevator and lumber yard, served by three railroads, located in south central Illinois. Property covers two city lots. Elevator and lumber yard can be bought as a unit or will sell separately. Excellent farming territory—also active oil field with much money in circulation. Opportunity to build well paying feed mill or lumber business. Reasonably priced. Address: 95R7, Grain & Feed Journals, Chicago 4, Illinois.

ELEVATORS FOR SALE—Have a number of good going country elevators for sale in Ohio, Indiana, or Illinois. Some will pay for themselves in one year good management. Owned mostly by older men wanting to retire. If you want to buy, see or write us your needs. Availability of most our plants not publicly known. Mid-West Business Exchange, 201½ North Michigan Street, Plymouth, Ind.

FOR SALE—ILLINOIS Elevator and Seed business, 25,000 bu. capacity. Located in one of the best grain centers, near barge, transportation. All machinery in A-1 condition. Excellent seed business and seed cleaning equipment. Reason for sale, death of former owner. Address 95P5, Grain & Feed Journals, Chicago 4, Illinois.

ELEVATOR FOR SALE—Capacity 520,000 bushel, wood construction, located on navigable river in Manitowoc, Wis. Property has 450 ft. dockage. Write or phone: Red Arrow Malting Co. Manitowoc, Wis.

FOR SALE—Modern 8,000 bushel Elevator on N.Y.C. Equipment includes Gruendler hammer-mill with natural gas motor, Monitor grain cleaner and Clipper seed cleaner with gasoline engines. Warehouse space for feed and other items. Located at Deunquat, Ohio. Write S. D. Riedel, R.F.D. No. 3, Sycamore, Ohio.

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124 West 4th St. MADison 6-2952

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FEED MILL FOR SALE

FOR SALE—Modern Feed Mill in small North-western Wisconsin town. Built in 1946, equipped with 22-in Gruendler hammer mill, powered by 200-HP Cummins Diesel engine. Two feed mixers, 7 acres of land on trackage. Gordon Fouks, Cylon, Wis.

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Located in City of 7000 population, county seat of ranching and farming community. Completely equipped. Includes two dwellings on premises. Only mill within 40 miles. Can handle for \$20,-000 plus inventory. Grossing \$85,000 annually.

Write for details.
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FOR SALE—Feed Mill and Elevator in North-west Ohio. Very good territory. Owner wants to retire. Annual business \$225,000. Wheat storage space 10,000 bu. If you want a real good business and plenty of work write:
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FOR SALE—Modern Feed Mill making a full line of feeds. Wholesale and retail. Established 28 years ago by present owner. Includes filling station and complete stock of feeds, seeds, farm supplies, office and showroom equipment. Two new hammermills; corn cutter and grader; Buhr mill; two one-ton mixers; new semi-trailer; two good trucks; truck scale; 5,000-bu. frame elevator; two stall cement tile garage and shop, 24x28; warehouses—clay tile 30x70, frame 40x70, frame 20x40; two-story brick full basement 23x90; paved driveways, on paved street. All modern seven large room home. Low electric rates. Have to leave for health. L. J. Smith, Blue Springs, Nebraska. \$50,000.

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MACHINES WANTED

WANTED TO BUY—Richardson Scales, Bag Closing Machines and other good MILL, FEED & ELEVATOR EQUIPMENT.

J. E. Hagan Mill Machinery
1522 East High Street Jefferson City, Mo.

I have been manager of the Farmers Elvtr. Co. at Baltic, S. D., since 1899 and have been a subscriber to your excellent publication for a very long time. The best wishes for a continued success.—E. J. Oyan.

MACHINES FOR SALE

CORN CUTTER & Grader—has motor—used very little. 95E3, Grain & Feed Jnls., Chicago.

FOR SALE—One Ten Ton Howe Weightograph, in good condition. Price \$100.00. Amboy Grain Company, Amboy, Indiana.

FEED MIXER for sale, has motor, and a late machine. Need space. Will sacrifice. Write 95E6, Grain & Feed Journals, Chicago 4, Ill.

FEED MIXER—One-ton floor level feed; has motor good as new. Write 95E4, Grain & Feed Journals, Chicago 4, Ill.

FOR SALE—Equipment of 50 barrel Flour Mill 7 x 18 rolls, belts, shafting, pulleys, motors. Brecksville Milling Company, Brecksville, Ohio.

When you are in the market for new or used mill machinery—Electric Motors, or any other equipment, write J. E. Hagan Mill Machinery. 1522 E. High St., Jefferson City, Mo.

FOR SALE—One used Dixie 20-40 Hammer-mill, with fan and with direct connected 40 HP motor, all mounted on cast iron base, located Ohio. Address: 95S10, Grain & Feed Journals, Chicago 4, Illinois.

FOR SALE—One used No. 5 Western Corn Sheller with new complete roller and cradle assembly installed in 1944, not used since 1945. Price \$145.00, FOB Fargo. W. H. Magill Seed Co., P. O. Box 2019, Fargo, North Dakota.

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FOR SALE—One 22" Robinson Unique Attrition mill complete with two 15-HP motors, starter and magnetic separator. Ready to run. A-1 condition. Inquire. Arndt Bros. Co., Inc., Sheboygan, Wis.

FOR SALE—Ritchie Bag Dumper, Williams Hammer Mills, 48" Carter Duo Aspirator, Several Carter Disc Separators, Pneumatic Tight Wrapper. Address: 99U4, Grain & Feed Journals, Chicago 4, Illinois.

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J. E. Hagan Mill Machinery
1522 East High Street Jefferson City, Mo.

FOR SALE—One clipper cleaner, No. 49-DBB; one Superior cleaner, No. 389; one Superior huller or scarifier. These machines are in No. 1 shape. Also one feed mill, diamond 22-inch. Building 14x14, about 30 ft. high, blower starters. Everything goes. Building and mill to be moved when we are ready with our new plant. Farmers Grain & Mercantile Co. Rothsay, Minnesota.

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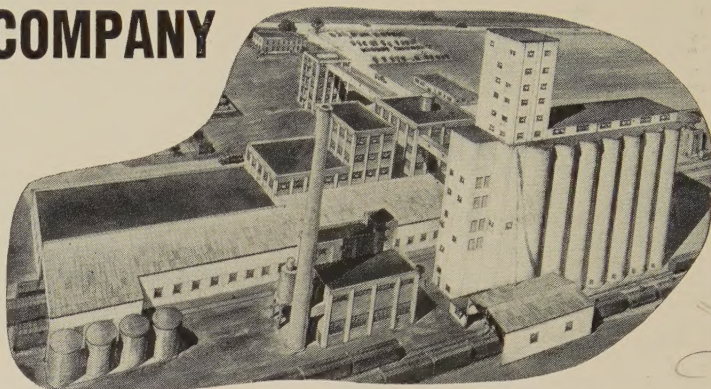
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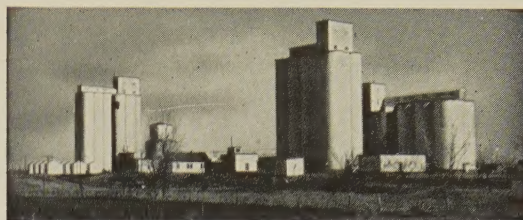
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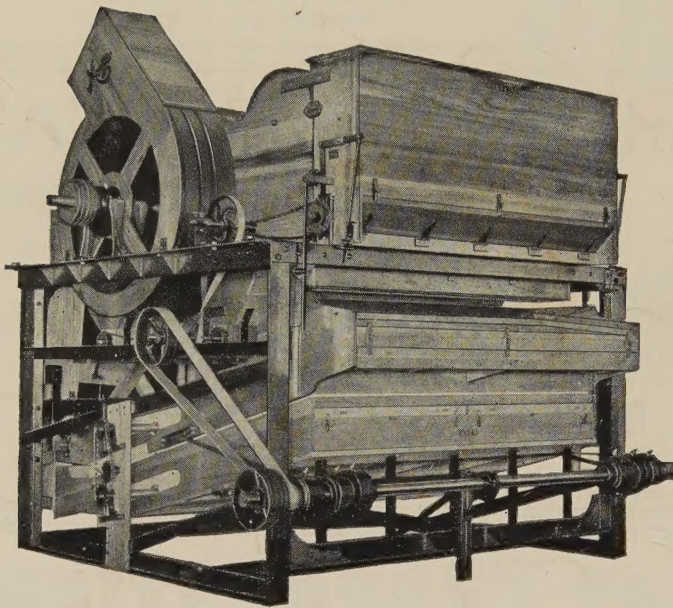


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